

Masonicare at Ashlar Village

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February 28, 2017

Mr. Richard Wysocki
Principal Cost Analyst
State of Connecticut
Department of Social Services
25 Sigourney Street
Hartford, CT 06106-5033

Dear Mr. Wysocki:

Enclosed please find one copy of the 2016 Disclosure Statement for Masonicare at Ashlar Village, Wallingford, CT and Live Home by Masonicare.

If you have any questions, please contact me at (203) 679-6007.

Thank you.

Sincerely,

Hirde M. Soger

Hilde M. Sager

Vice President, Residential Services

Mystic

MASONICARE AT ASHLAR VILLAGE DISCLOSURE STATEMENT

FOR THE FISCAL YEAR ENDING SEPTEMBER 30, 2016

REGISTRATION UNDER CHAPTER 319hh
CONNECTICUT GENERAL STATUTES, AS AMENDED,
DOES NOT CONSTITUTE
APPROVAL, RECOMMENDATION, OR ENDORSEMENT BY
THE STATE OF CONNECTICUT
OR THE STATE OF CONNECTICUT DEPARMENT OF SOCIAL SERVICES,
NOR DOES SUCH REGISTRATION EVIDENCE THE ACCURACY OR
COMPLETENESS OF THE INFORMATION SET OUT IN THIS
DISCLOSURE STATEMENT

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Attachments to the Disclosure Statement for Ashlar Village, Inc. Dated: February 28, 2017

Attachment A – Consolidated Financial Statements and Source and Use – 2017-2022 Attachment B – Current and Historical Listing of Entry and

Monthly Fees – 2008-2016

Attachment C – Actuarial Certificate

Masonicare at Home, Inc. d/b/a

LiveHome by Masonicare Disclosure Statement

Exhibit A – Services Selection and Fees

Exhibit B – Member Agreement

Projected Statement of Operations – 2017-2022

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NAME AND ADDRESS OF PROVIDER

MASONICARE AT ASHLAR VILLAGE, INC. CHESHIRE ROAD WALLINGFORD, CT 06492 (203) 679-6400

Masonicare at Ashlar Village is a 501(c)(3) company, incorporated in the State of Connecticut on February 25, 1991.

ASHLAR VILLAGE, INC. BOARD OF DIRECTORS

David Gessert, Chairman
Chester Miller, Vice Chairman
Eloise Hazelwood, Secretary
John Amarilios, Treasurer
Bruce Bellmore
Mark Ciociola
Richard Claing
Barbara Lott
Robert Lisenko
Carol Isaacs
Frank Manfredi
David Stern
Hilde Sager
Jon-Paul Venoit, President and CEO, Masonicare

James Rude, CFO & Assistant Treasurer

Members of the board of directors of Masonicare Ashlar Village, Inc. are appointed for a one-year term or until their respective successors are appointed and have qualified. Two Masonicare board members serve on the Masonicare at Ashlar Village, Inc. Board of Directors. The remainder of the board is comprised of two Masonicare at Ashlar Village, Inc. residents, its president, and three community members.

BUSINESS EXPERIENCE

Masonicare at Ashlar Village, Inc., is a wholly owned affiliate of Masonicare, a 501(c)(3) corporation. In 2016, Masonicare observed its 110th anniversary of providing health and health related services to elderly Masons, their wives and widows, female members of the Connecticut Order of the Eastern Star, Prince Hall Masons, and the community at large.

MASONICARE AT ASHLAR VILLAGE, INC. DISCLOSURE STATEMENT FEBRUARY 28, 2017

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The daily operation of Masonicare at Ashlar Village, Inc., is the responsibility of the Associate Executive Director who is supervised by, and reports, to the Vice President, Residential Services for 494 units: 40 villas, 72 cottages, 248 apartments, 93 general assisted living apartments and 41 dementia assisted living apartments.

Masonicare operates campuses in the towns of Wallingford and Newtown, Connecticut. The Wallingford campus includes Masonicare Health Center (MHC), a 548 bed healthcare facility and Masonicare at Ashlar Village, Inc.

MHC began operation in the late 1800's and over the years, has grown and adapted to meet the changing needs of the elderly population it serves. Ashlar Village, Inc opened in September of 1985 to expand the continuum to include independent living. The campus allows Masonicare to carry out its philosophy of providing a continuum of care for the seniors it serves, from independent living in the Village to a home for the aged, intermediate, skilled nursing, acute, psychiatric, ambulatory and home health care through MHC and Masonicare's home health care agency. All Village residents receive priority access to the continuum healthcare services provided at MHC.

The Newtown campus offers licensed skilled nursing care (156 beds) and a 56 unit assisted living residence.

JUDICIAL PROCEEDINGS

Neither Masonciare, Ashlar Village, Inc., nor any of the officers or directors of Ashlar Village, Inc., has been a party to any criminal, civil, or licensure action described in Section 17b-522(b) (4) of the Connecticut General Statutes.

AFFILIATION

Masonicare at Ashlar Village, Inc., through Masonicare, serves the members of the Grand Lodge of Connecticut, A.F. & A.M., their wives and widows, female members of the Connecticut Order of the Eastern Star, Prince Hall Masons, and the general public.

Masonicare will be responsible for the financial and contractual obligations of the Residency Agreements executed by Masonciare at Ashlar Village, Inc., its wholly owned affiliate.

Both Masonicare and Ashlar Village, Inc., are not-for-profit corporations exempt from the payment of income tax under Section 501(c) (3) of the Federal Internal Revenue Code.

DESCRIPTION OF PROPERTY

Masonicare at Ashlar Village site consists of 169 acres of rolling farmland in Wallingford, Connecticut. There are 494 total units at Masonicare at Ashlar Village consisting of 248 one, two, and three-bedroom apartments; 72 one and two-bedroom cottages; 40 two-bedroom villas, 93 general assisted living apartments, 41 dementia assisted living apartments, and a centralized Activities Center.

BENEFITS INCLUDED IN THE ASHLAR VILLAGE MONTHLY FEE

There are currently six contract types at Masonicare at Ashlar Village and are located in the Masonicare at Ashlar Village Administration office.

- 1. Contracts for Pioneer residents who signed between 1984 and 1987.
- 2. Contracts for non-Pioneers who signed up to March 30, 1989.
- 3. Contracts for residents signing between April 1, 1989 and August 7, 1999.
- 4. Contracts signed on or after August 8, 1999.
- 5. Contracts signed on or after April 13, 2004.
- 6. Contracts signed effective March 1, 2010.

A list of the services and amenities are described in the contracts.

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INTEREST ON DEPOSITS HELD IN ESCROW

Interest on deposits required to be held under escrow according to Chapter 316, Connecticut General Statutes, as amended, will be payable to the provider, Masonciare at Ashlar Village, Inc.

TERMINATION OF THE ASHLAR VILLAGE CONTRACT

The contract for residency in Masonicare at Ashlar Village requires the payment of an entrance fee. The entrance fee is payable to Ashlar Village on the date the selected unit is occupied. The conditions under which an Ashlar Village Residency Agreement may be terminated are described in the six different types of the Residency Agreements.

- 1. Contracts for Pioneer residents who signed between 1984 and 1987.
- 2. Contracts for non-Pioneers who signed up to March 30, 1989.
- 3. Contracts for residents signing between April 1, 1989 and August 7, 1999.
- 4. Contracts signed on or after August 8, 1999.
- 5. Contracts signed on or after April 13, 2004.
- 6. Contracts signed effective March 1, 2010.

There are no entry fees required for Pond Ridge.

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RIGHTS OF SURVIVING SPOUSE

A surviving spouse, who is a resident of Masonicare at Ashlar Village and a signatory to the Residency Agreement with his/her deceased spouse, is entitled to all the rights described in the Masonicare at Ashlar Village Residency Agreements.

A surviving spouse who is not a resident of Masonicare at Ashlar Village would require a new Residency Agreement or amendment to the resident's original contract, to receive care and services.

A surviving spouse who is a resident of Pond Ridge is entitled to the rights described in the Residency Agreement if the spouse requires an assisted living level of care. Surviving spouses who do not need assisted living services pay a monthly fee equivalent to a level of basic healthcare services.

DISPOSITION OF PERSONAL PROPERTY

In the event of a Village or Pond Ridge resident's death, disposition of the resident's personal property is the responsibility of the executor or representative of the resident's estate.

In the event of the resident's permanent transfer to a nursing facility, disposition of a resident's personal property is the responsibility of the resident, his/her conservator, or next to kin.

In the event the resident's Residency Agreement is terminated by Masonicare at Ashlar Village or Pond Ridge, disposition of the resident's personal property is the responsibility of the resident.

TAX CONSEQUENCES

Payment of the entrance fee required under the Masonicare at Ashlar Village Residency Agreement may have significant tax consequences and any person considering such a payment may wish to consult a qualified advisor.

RESERVE FUNDING-ESCROW ACCOUNTS

A. Reserve Fund Escrow Account

As required under Section 17b-525 of Chapter 319hh, Connecticut General Statutes, as amended, Ashlar Village, Inc., has placed on deposit with the M&T Bank, Albany, New York, monies to be held in Reserve Fund Escrow Account. These funds are invested in an interest-bearing instrument. Investment decisions regarding this account will be the responsibility of the M&T Bank, Albany, New York, as escrow agent.

FINANCIAL STATEMENTS

For financial reporting purposes, the balance sheet and income statement for Ashlar Village, Inc. are consolidated with those of The Masonic Charity Foundation of Connecticut. Copies of the audited and certified financial statements for fiscal year ending September 2015-16 are located in <u>Attachment A.</u>

PROFORMA INCOME STATEMENT 2012-2017

As required under Section 17b-524 of Chapter 319hh, Connecticut General Statutes, as amended, a five-year proforma income statement and accompanying notes can be found in <u>Attachment A</u> of this Disclosure Statement.

ENTRANCE FEES AND PERIODIC CHANGES

All Masonicare at Ashlar Village residents pay an entrance fee and a monthly fee, based on the type of unit and whether the resident(s) is/are a single person or a couple. A complete history of those entrance fees and periodic charges can be found in <u>Attachment B</u>.

MASONICARE AT ASHLAR VILLAGE, INC. DISCLOSURE STATEMENT FEBRUARY 28, 2017

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Entrance fees paid by Masonicare at Ashlar Village residents are refundable to the resident or the residents' estate according to the prorated refund schedule described in the resident's Residency Agreement. For Residency Agreements signed prior to April 1, 1989, the entrance fee is refundable over a fifteen-year period. For Residency Agreements signed on or after April 1, 1989, the entrance fee is refundable over an 8-year period.

Financial assistance is available for residents unable to pay any monthly fee or other indebtedness owed to Masonicare at Ashlar Village under conditions described in paragraph 7 of the pre April 1, 1989 Residency Agreement (page 12), and Section VIII of the post April 1, 1989 Residency Agreement (page 28), Section K, page 3, on the August 1999 Residency Agreement , Section E, page 11 of the April 13, 2004 Residency Agreement, and Article F, page 11 of the March 1, 2010 Residency Agreement.

Regarding adjustments to the monthly fee, paragraph 2 of the pre April 1, 1989 Residency Agreement (page 12) states that increases of the monthly fees may be made at the discretion of the Masonicare at Ashlar Village, Inc. Board of Trustees. The post April 1, 1989 Residency Agreement contains this same statement in Section VII (page 28). The post April 1, 1991 Residency Agreement contains this same statement in Section Z, para. 1. (page 14). The post April 13, 2004 Residency Agreement contains this same statement in Article VI, para. B., page 10. The March 1, 2010 Residency Agreement contains the same statement in Article V, para. 4, page 10.

Pond Ridge residents pay a monthly fee based on the type of unit they occupy and an Assisted Living Service Agency fee based on the level of healthcare services they require.

ACTURIAL PRESENT VALUE OF PREPAID HEALTHCARE OBLIGATIONS

The cost of certain healthcare services is included in the monthly fee, and there is no prepaid healthcare allotment.

A long-term care insurance benefit that pays all or part of the cost of skilled nursing care is available to qualifying residents who joined the community prior to November 15, 2000.

Pond Ridge residents do not receive this benefit.

NOTICE TO PROSPECTIVE RESIDENTS

Connecticut law requires Masonicare at Ashlar Village to provide notice to prospective residents; see pages 16-17.

Ashlar Village

Exhibit I

Residential Turnover Rates

The Independent Living Unit residential turnover rates for the most recently completed fiscal year, and anticipated for the next five years, are as follows:

2016	2017	2018	2019	2020	2021
12.1%	7.8%	8.4%	9.2%	9.8%	10.3%

Ashlar Village

Exhibit II

Average Age of Residents

The projected average age for the next five years for independent living residents is as follows:

2017	<u>2018</u>	2019	2020	2021
85.3	85.6	85.8	86.0	86.2

Health Care Utilization Rates

Health care utilization rates, including admission rates and days per 100 residents by level of care for the most recently completed fiscal year, and anticipated for the next five years, are as follows:

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	Utilizatio	n Rate	Admission	on Rate	Days per
Year	Patients	%	Patients	<u>%</u>	100 Residents
2016	21.0	4.4%	10.0	2.3%	1,605
2017	39.9	8.4%	31.6	7.3%	3,062
2018	45.4	9.1%	35.9	8.2%	3,311
2019	51.9	10.1%	38.4	8.8%	3,679
2020	57.6	11.0%	40.0	9.1%	3,998
2021	62.1	11.6%	41.1	9.4%	4,246

Personal Care Facility

	Utilizatio	n Rate	Admission	on Rate	Days per
Year	Patients	<u>%</u>	Patients	<u>%</u>	100 Residents
2016	16.0	3.4%	6.0	1.4%	1,223
2017	15.2	3.2%	21.7	5.0%	1,167
2018	28.6	5.7%	22.0	5.0%	2,087
2019	37.0	7.2%	22.1	5.0%	2,623
2020	42.2	8.0%	22.2	5.1%	2,930
2021	45.5	8.5%	22.4	5.1%	3,112

Ashlar Village

Exhibit IV

Occupancy Rates

Occupancy rates for indepented living units for the most recently completed fiscal year, and anticipated for the next five years, are as follows:

<u>2016</u>	<u> 2017</u>	<u> 2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>
92%	94%	94%	94%	94%	94%

Exhibit V

<u>Ashlar Village</u>

Number of Health Care Admissions

The number of health care admissions, by level of care, for the most recently completed fiscal year, and anticipated for the next five years, are as follows:

<u>Year</u>	Skilled Nursing	Personal Care
2016	10.0	6.0
2017	31.6	21.7
2018	35.9	22.0
2019	38.4	22.1
2020	40.0	22.2
2021	41.1	22.4

Ashlar Village

Exhibit VI

Days of Care

The number of days of care, by level of care, for the most recently completed fiscal year, and anticipated for the next five years, are as follows:

Year	Skilled Nursing	Personal Care
2016	7,665	5,840
2017	14,576	5,556
2018	16,565	10,444
2019	18,953	13,509
2020	21,033	15,416
2021	22,674	16,617

Ashlar Village

Exhibit VII

Number of Permanent Transfers

The number of permanent transfers to the skilled nursing or personal care facility for the most recently completed fiscal year are:

	Transferring from:		
	Independent	Personal	
Facility transferred to:	<u>Living</u>	<u>Care</u>	<u>Total</u>
Skilled Nursing	10	0	10
Personal Care	6	N/A	6

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DEPARTMENT OF SOCIAL SERVICES FILING

All materials regarding Masonicare at Ashlar Village, Inc. required to be on file with the State of Connecticut, Department of Social Services, under Section 17b-524 Chapter 316hh, Connecticut General Statutes, as amended, are on file at the following address:

Department of Social Services Division of Elderly Services 25 Sigourney Street Hartford, CT 06106-5033



NOTICE TO PROSPECTIVE RESIDENTS

Connecticut law requires Ashlar Village to provide, not more than sixty nor less than ten days before a person occupies a continuing care facility, a revised and up-to-date disclosure statement to the prospective resident or to that person's legal representative.

If there have been no revisions to the disclosure statement since the prospect received one at a time of reserving a unit with a 5% deposit, the prospect will be so advised.

ACKNOWLEDGEMENT

I have been informed that there have been no revisions to the original disclosure statement that I received at the time I placed a deposit on a unit at Ashlar Village.

Resident's Name	Resident's Signature	Date	
Resident's Name	Resident's Signature	Date	



NOTICE TO PROSPECTIVE RESIDENTS

Connecticut law requires Ashlar Village to provide prospective residents of our community (or legal representative) with the following statement.

- 1. A continuing-care contract is a financial investment and your investment may be at risk;
- 2. Ashlar Village's ability to meet our contractual obligations under such contract depends on our financial performance;
- 3. You are advised to consult an attorney or other professional experienced in matters relating to investments in continuing care; and
- 4. The Connecticut Department of Social Services does not guarantee the security of your investment.

ACKNOWLEDGEMENT

I acknowledge that I have reviewed and understand the above statement as well as Ashlar Village's Residency Agreement.

Resident's Name	Resident's Signature	Date
Resident's Name	Resident's Signature	Date

ATTACHMENT A CONSOLIDATED FINANCIAL AND SOURCE AND USE STATEMENTS 2017-2020

5 Year Forecast

	FY 2017 Budget	FY 2018 Estimated	FY 2019 Estimated	FY 2020 Estimated	FY 2021 Estimated	FY 2022 Estimated
REVENUE						
Room & Board Earned Entry Fee Other Operating	\$ 11,984,968 5,800,000 10,540,348	\$ 12,344,517 5,950,800 10,849,798	\$ 12,714,853 6,099,570 11,175,292	\$ 13,096,298 6,245,960 11,510,551	\$ 13,489,187 6,389,617 11,855,867	\$ 13,893,863 6,581,305 12,211,543
TOTAL REVENUE	28,325,316	29,145,115	29,989,714	30,852,809	31,734,671	32,686,711
EXPENSES						
Salaries & Wages	5,443,784	5,552,660	5,663,713	5,776,987	5,892,527	6,010,377
Benefits	1,620,880	1,653,298	1,686,364	1,720,091	1,754,493	1,789,582
Professional Fees	3,708,178	3,826,840	3,945,472	4,063,836	4,181,687	4,302,956
Supplies & Other expenses	3,495,461	3,607,316	3,719,143	3,830,717	3,941,808	4,056,120
Mgmt Fee	848,864	876,028	903,185	930,280	957,258	985,019
Depreciation & Amortization	4,403,000	4,491,060	4,580,881	4,672,499	4,765,949	4,861,268
Interest	3,586,505	3,658,235	3,731,400	3,806,028	3,882,148	3,959,791
Expense Recovery	4	(4	9	3	4	
Total Expenses	23,106,672	23,665,435	24,230,156	24,800,437	25,375,870	25,965,114
Net Income from Operations	5,218,644	5,479,680	5,759,558	6,052,371	6,358,801	6,721,597
Investment Income	2,023,899	1,601,569	1,601,569	1,601,569	1,601,569	1,601,569
Net income	\$ 7,242,543	\$ 7,081,249	\$ 7,361,127	\$ 7,653,940	\$ 7,960,370	\$ 8,323,166

PROJECTED STATEMENT OF OPERATIONS FOR THE FISCAL YEARS ENDED SEPTEMBER 30, 2017 TO 2022 **ASHLAR VILLAGE**

	FY 2017 Budget	FY 2018 Estimated	FY 2019 Estimated	FY 2020 Estimated	FY 2021 Estimated	FY 2022 Estimated
REVENUE						
Room & Board (1) Earned Entry Fee Other Operating (1)	\$ 11,984,968 5,800,000 676,044	\$ 12,344,517.04 5,950,800 689,565	\$ 12,714,853 6,099,570 710,252	\$ 13,096,298 6,245,960 731,559	\$ 13,489,187 6,389,617 753,506	\$ 13,893,863 6,581,305 776,111
TOTAL REVENUE	18,461,012	18,984,882	19,524,674	20,073,817	20,632,310	21,251,279
EXPENSES					0	011 011 0
Salaries & Wages (2)	2,516,820	2,567,156	2,618,500	2,670,870	2,724,287	637,744
Benefits (2)	2 691 420	2 777 545	2.863.649	2,949,559	3,035,096	3,123,114
Projessional rees	2,621,429	2.759.501	2,845,045	2,930,397	3,015,378	3,102,824
Mont Foo	503,116	519.216	535,311	551,371	567,360	583,814
Description & Amortization (4)	3 827 329	3.903,876	3,981,953	4,061,592	4,142,824	4,225,680
Interest (4)	2,751,212	2,806,236	2,862,361	2,919,608	2,978,000	3,037,560
Expense Recovery	î			E	linita.	
Total Expenses	15,541,456	15,922,707	16,307,780	16,696,375	17,088,185	17,489,509
Net Income from Operations	2,919,556	3,062,175	3,216,895	3,377,442	3,544,125	3,761,770
Investment Income	2,023,899	1,601,569	1,601,569	1,601,569	1,601,569	1,601,569
Net income	\$ 4,943,455	\$ 4,663,744	\$ 4,818,464	\$ 4,979,011	\$ 5,145,694	\$ 5,363,339

Notes & Assumptions:

- (1) Revenues are anticipated to increase by 3% in future years.
 (2) Salaries are inflated at a rate of 2% per year, with employee benefits being 29% of salaries and wages.
 (3) Other operating expenses were inflated by 3.2, 3.1, 3.0, 2.9, 2.9%.
 (4) Based on assumed increase of 2% per year

PROJECTED STATEMENT OF OPERATIONS FOR THE FISCAL YEARS ENDED SEPTEMBER 30, 2017 TO 2022 ASHLAR VILLAGE ASSISTED LIVING

	FY 2017 Budget	FY 2018 Estimated	FY 2019 Estimated	FY 2020 Estimated	FY 2021 Estimated	FY 2022 Estimated
REVENUE						
Room & Board (1)	, ↔	\$	₩	9	· ·	· •
Earned Entry Fee		*		(<u>*</u>)	<u></u>	3
Other Operating (1)	9,864,304	10,160,233	10,465,040	10,778,991	11,102,361	11,435,432
TOTAL REVENUE	9,864,304	10,160,233	10,465,040	10,778,991	11,102,361	11,435,432
EXPENSES		0000	0.00 0.00	2 106 118	3 168 240	3 231 605
Salaries & Wages (2)	2,926,904	2,965,505	3,045,213	4 407 443	1 120 254	1 151 839
Benefits (3)	1,043,256	1,064,121	1,085,404	1,101,112	1, 129,234	1,101,000
Professional Fees	1,016,758	1,049,294	1,081,822	1,114,277	1,146,591	1,1/9,842
Supplies & Other expenses (3)	821,526	847,815	874,097	900,320	926,429	953,296
Momt Fee	345.748	356,812	367,873	378,909	389,898	401,205
Depreciation & Amortization (4)	575,671	587,184	598,928	610,907	623,125	635,587
Interest (4)	835,293	851,999	869,039	886,420	904,148	922,231
Expense Recovery		*	(1)	33		
Total Expenses	7,565,216	7,742,729	7,922,376	8,104,062	8,287,685	8,475,605
Net Income from Operations	2,299,088	2,417,504	2,542,664	2,674,929	2,814,676	2,959,827
Investment Income						
Net income	\$ 2,299,088	\$ 2,417,504	\$ 2,542,664	\$ 2,674,929	\$ 2,814,676	\$ 2,959,827

Notes & Assumptions:

- (1) Revenues are anticipated to increase by 3% in future years.
 (2) Salaries are inflated at a rate of 2% per year, with employee benefits remaining 25.37% of salaries and wages.
 (3) Other operating expenses were inflated by 3.2, 3.1, 3.0, 2.9, 2.9%.
 (4) Based on assumed increase of 2% per year

	ē Œ	Budget FY 2017	Estimated FY 2018	Estimated FY 2019	Estimated FY 2020	Estimated FY 2021
REVENUE Net Patient Revenue Resident Fees Earned Entry Fee (Amortized) Other Operating Revenue Provision for Bad Debt	æ	159,533,148	\$ 166,390,958 16,807,534 5,950,800 25,635,130 (2,137,302)	\$ 171,032,971 \$ 17,227,722 6,099,570 27,316,944 (2.190,734)	\$ 175,239,303 17,641,188 6,245,960 28,286,956 (2,243,312)	\$ 179,377,844 18,046,935 6,389,617 29,204,833 (2,294,908)
TOTAL REVENUE (1)	19	199,199,990	212,647,120	219,486,473	225,170,094	230,724,320
EXPENSES Salaries & Wages (2) Benefits (2) Professional Fees (3) Supplies & Other expenses Depreciation (4) Interest (4)	11 8 2 2 1	110,928,572 30,706,259 20,102,552 28,383,499 12,325,044 5,915,316	114,555,852 31,672,561 21,570,914 30,084,495 12,544,795 6,307,724	117,159,615 32,384,174 22,318,315 31,092,731 12,821,959 6,429,464	119,602,946 33,056,892 23,025,753 32,061,916 13,104,782 6,527,015	122,095,790 33,743,226 23,722,243 33,019,327 13,390,859 7,247,703
TOTAL EXPENSES	20	208,361,242	216,736,341	222,206,257	227,379,305	233,219,149
NET INCOME FROM OPERATIONS		(9,161,252)	(4,089,221)	(2,719,784)	(2,209,210)	(2,494,828)
Investment Income Contributions		4,104,521	4,104,521 2,707,000	4,104,521	4,104,521 2,707,000	4,104,521
NET INCOME/LOSS	ь	(2,349,731)	\$ 2,722,300	\$ 4,091,737	\$ 4,602,311	\$ 4,316,693

NOTES AND ASSUMPTIONS:

- (1) Recurring Revenues are anticipated to increase by 2.6%, 2.5%, 2.4% and 2.3% in future years
- (2) Recurring Salaries are inflated at a rate of 2% per year, with recurring employee benefits remaining 30.66% of salaries and wages (3) Recurring Other operating expenses were inflated by 3.2%, 3.1%, 3.0% and 2.9% in future years
- (4) Recurring capital costs are anticipated to increase of 2% per year(5) Projected impact of the Mystic facility (opening in FY 2017) reflected in all projection years.

FOR THE FISCAL YEARS ENDED SEPTEMBER 30, 2016 TO 2021		Estimated	Estimated	Estimated	Estimated	Estimated
	As of September 30, 2016	As of September 30, 2017	As of September 30, 2018	As of September 30, 2019	As of September 30, 2020	As of September 30, 2021
Current Assets:		000	9	3	5 000 000	5 000 000
Cash	000,905,0 \$	765,000			765,000	765,000
Restricted Cash	20 561 000	22.375.889	23.886,389	24,654,645	25,223,972	25,916,978
Other model on the control of the con	1.247.000	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000
	288.000	290,000	290,000	290,000	290,000	290,000
Prenaid expenses and other current assets	8,345,000	8,350,000	8,350,000	8,350,000	8,350,000	8,350,000
Assets whose use is limited or restricted-required for current liabilities	3,576,000	3,575,000	3,575,000	3,575,000	3,575,000	3,575,000
Due from amiliates/interrund Total current assets	40,091,000	41,605,889	43,116,389	43,884,645	44,453,972	45,146,978
Assets whose use is limited or restricted				001 00	070 031 00	04 024 450
By board for capital purposes Under patient asset management and trust agreements	87,150,000 417,000	83,671,202 415,000	85,294,598 415,000	88,498,740 415,000	92,462,379 415,000	415,000
Under indenture agreement-held by trustee	542,000	540,000	540,000	540,000	540,000	540,000
Under trust for estimated self insurance liability	14,857,000	14,855,000	14,855,000 3,844,000	14,855,000 3,815,000	3.786.000	3,757,000
By donors for specific purposes By donors for permanent endowment funds	41,342,000	41,249,000	41,156,000	41,063,000	40,970,000	40,877,000
Total assets whose use is limited or restricted	148,210,000	144,603,202	146,104,698	149,186,740	153,028,379	152,375,450
Less: Assets whose use is limited or restricted-	(3.576.000)	(3,575,000)	(3,575,000)	(3,575,000)	(3,575,000)	(3,575,000)
ובלחוופת זכן כתו פון ומסווומסן מונק כלכן בתו בלחוופת זכן בתו המסווומסן מונק כלכן בתו בלחוופת זכן בלחוופת זכן בתו בלחוופת זכן בתו בלחוופת זכן בלחוופת ז						000 044
Non-current assets whose use is limited or restricted	144,634,000	141,028,202	142,529,698	145,611,740	149,453,379	148,800,450
\$00 \$months in the control of the co	191.380.000	201,155,000	198,710,000	196,188,000	193,587,000	190,908,000
Unamortized financing costs	1,921,000	1,820,000	1,720,000	1,620,000	1,520,000	1,420,000
Recoveries of estimated insurance liabilities	888,000	890,000	000,000	000,000		
Total accept	\$ 378,914,000	\$ 386,499,091	\$ 386,966,087	\$ 388,194,385	\$ 389,904,351	\$ 386,506,428

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	ELS	FOR THE FISCAL YEARS ENDED SEPTEMBER 30, 2016 TO 2021
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ļ	PROJECTED CONSOLIDATED BALANCE SHEETS	ISCAL
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	PRO.	FOR

PROJECTED CONSOLIDATED BALANCE SHEETS FOR THE FISCAL YEARS ENDED SEPTEMBER 30, 2016 TO 2021		Retimoted	Fetimated	Fetimated	Fetimated	Estimated
	As of	As of	As of	As of	As of	As of
	September 30, 2016	September 30, 2017	September 30, 2018	September 30, 2019	September 30, 2020	September 30, 2021
Current Liabilities:						
Current maturities of long-term debt	\$ 2,948,000	\$ 3,074,000	\$ 3,114,000	\$ 3,254,000	3,486,000	\$ 3,595,000
Accounts payable and accrued expenses	22,685,000	9,962,887	10,614,125	10,974,872	11,288,457	11,659,227
Accrued salaries and related expenses	8,327,000	8,924,935	9,214,393	9,423,307	9,593,378	9,819,993
Interest rate swap liability, current portion	2,356,000	2,355,000	2,355,000	2,355,000	2,355,000	2,355,000
Accrued pension and post retirement benefits, current portion	431,000	430,000	430,000	430,000	430,000	430,000
Estimated self-insurance liabilities, current portion	1,370,000	1,370,000	1,370,000	1,172,900	1,172,900	1,172,900
Estimated settlements due to third party payers	1,552,000	1,550,000	1,550,000	1,550,000	1,550,000	000,000,
Annuities payable, current portion	296,000	295,000	295,000	295,000	7.345,000	7 245 000
Deferred patient service and other revenues	4,345,000	4,345,000 2,330,000	2,330,000	2,330,000	2,330,000	2,330,000
Deposits						
Total current liabilities	46,640,000	34,636,822	35,617,518	36,130,080	36,845,735	37,552,120
Long-term Liabilities:	18 598 000	18 600 000	18.600.000	18,600,000	18,600,000	13,896,000
Accrued pension and post regrennent benefits, riet of correct portion	19.346.000	19,350,000	19,350,000	19,350,000	19,350,000	19,350,000
Applities payable not of current nortion	1,560,000	1,560,000	1,560,000	1,560,000	1,560,000	1,560,000
Refundable entry fees, net of current portion	35,322,000	35,320,000	35,320,000	35,320,000	35,320,000	35,320,000
Amounts due under patient asset management agreements	429,000	430,000	430,000	430,000	430,000	430,000
Other Long Term Liabilities	000'668	000'006	000'006	000'006	900,000	900,000
Estimated self-insurance liabilities	12,363,000	12,365,000	12,365,000	12,365,000	12,365,000	12,365,000
Long-tem debt, net of current maturities	106,634,000	128,686,000	125,572,000	122,318,000	110,032,000	113,437,000
Total liabilities	241,791,000	251,847,822	249,714,518	246,973,080	244,202,735	236,610,120
Net assets:	55 172 000	52 822 269	55.544.569	59,636,305	64,238,616	68,555,309
Unrestricted	3 099 000	3,070,000	3,041,000	3,012,000	2,983,000	2,954,000
remporarily resurcted Permanently restricted	78,852,000	78,759,000	78,666,000	78,573,000	78,480,000	78,387,000
Total net assets	137,123,000	134,651,269	137,251,569	141,221,305	145,701,616	149,896,309
	000 440 000	386 499 091	386 966 087	\$ 388.194.385	\$ 389,904,351	\$ 386,506,428
Total liabilities and net assets	ľ	1	1			

ATTACHMENT B

$\frac{\text{CURRENT AND HISTORICAL LISTING OF ENTRY AND}}{\text{MONTHY FEES}}$

<u>1984-2016</u>

Masonicare ♠at Ashlar Village ❖

Independent Living RESIDENCES (year built)	Ent. Fee* 1 Person	Ent. Fee* 2 People	Mo. Fee 1 Person	Mo. Fee 2 People	Square Footage
	Monthly fee include			elephone & internet	
Bridgehouse/Knoll Apts.(1985)		(Average monthly el	ectric cost is \$90-\$	120 depending on siz	e and usuage.
One bedroom/one bath	\$113,500	¢422 500	00.044	40.004	_
Two bedroom/one bath	\$168,500 \$168,500	\$133,500 \$188,500	\$2,344	\$2,824	665
The Bedream Period Batty	Ψ100,500	φ100,500	\$2,680	\$3,161	930
Meadow Wood Apts. (1991)					
One bedroom/one bath	\$124,000	\$144,000	\$2,515	\$2,999	739
Two bedroom/1.5 bath	\$195,000	\$215,000	\$3,026	\$3,511	967
Cottages (1985/1991)				÷	
One bedroom/one bath					
Birch	¢4.40.000	0400 000			
Billett	\$140,000	\$160,000	\$1,811	\$2,051	924
Two bedroom/one bath					
Pine	\$191,000	\$211,000	\$2,230	\$2,469	1,073
Two bedroom (1.5 bath)					*
Contemporary	\$224,000	\$244,000	\$2,775	#2 047	4.000
Traditional III	\$225,000	\$245,000	\$2,775 \$2,775	\$3,017 \$3,017	1,228
	Ψ223,000	Ψ243,000	ΦZ,775	\$3,017	1,251
Two bedroom (two full baths)					
Oak II	\$230,000	\$250,000	\$2,800	\$3,037	1,198
Villow	\$233,000	\$253,000	\$2,830	\$3,072	1,243
Mo	othly foo includes a	U utilitia - 0 Fores	(2) O TV . T	wow when the same	
Notch Hill Apts. (2008)	inny lee includes a	ii utilities & Expand	ied Senior IV. Te	elephone & internet	not included.
Two bedroom					
Model - 2Ba	\$250,000	\$270,000	\$3,525	\$4,027	1,130
Model - 2Bb	\$255,000	\$275,000	\$3,525	\$4,027	
Model - 2Bc	\$265,000	\$285,000	\$3,525	\$4,027 \$4,027	1,148 1,193
			•	1 11	1,100
<u>「wo bedroom with Den</u> ∕lodel - 2BDa	2010.000				
	\$310,000	\$330,000	\$3,670	\$4,174	1,486
Model - 2BDb	\$315,000	\$335,000	\$3,670	\$4,174	1,496
Model - 2BDc	\$315,000	\$335,000	\$3,670	\$4,174	1,504
hree bedroom					
Model - 3B	\$325,000	\$345,000	\$3,812	\$4,316	1,542
/illas (2005/2006)					W
wo bedroom					
apple	\$335,000	\$355,000	\$3,344	\$3,632	1,656
apple with walkout basement	\$350,000	\$370,000	\$3,344	\$3,632	1,656
Peach	\$345,000	\$365,000	\$3,416	\$3,705	1,712
each with walkout basement	\$360,000	\$380,000	\$3,416	\$3,705	1,712
wo bedroom with den					
ear	\$375,000	\$395,000	\$3,670	\$3 QEE	4 047
ear with walkout basement	\$390,000	\$410,000	\$3,670 \$3,670	\$3,955 \$3,055	1,817
herry	\$385,000	\$405,000		\$3,955 \$4,027	1,817
therry with walkout basement	\$400,000	\$405,000	\$3,740 \$3,740	\$4,027 \$4,027	1,872 1,872
			+ 5,	¥ 1,021	1,072
inished basement-prices vary on me	odel selected			Prices are subje	ct to change.

Monthly Fees & Care Plans

APT. STYLE	SQ.FT.	BASE RENT	W/ <u>LEVEL 1</u> CARE	Levels of care for each resident are determined prior to residency
Typical Studio	318-325	\$4,140	\$5,021	through a medical evaluation meeting with the assisted living
Deluxe Studio	380	\$4,329	\$5,210	נותוסווונג סתלים יוססוי זיזכל מוכזכ כימוממים כיכול זכי מחלים:
1-Bedroom	460-596	\$5,170	\$6,051	* Up to 3.5 hrs/week:
1-Bedroom Deluxe	627-650	\$5,840	\$6,721	Level 2: \$1,702 Op to 7 ms/week. average of 90 min/day Level 3: \$2,643 Up to 10.5 hrs/week: average of 90 min/day
2-Bedroom	099	\$6,998	\$7,879	Level 4: \$3,524 Up to 14 hrs/week: average of 120 min/day
2-Bedroom Deluxe	800	\$7,300	\$8,181	
2 nd PERSON		\$941	\$1,822	* Each increased level of care is an additional \$881

For couples:

Add the second person monthly fee of \$941 and \$881 for each level of care the second person requires.

Example:

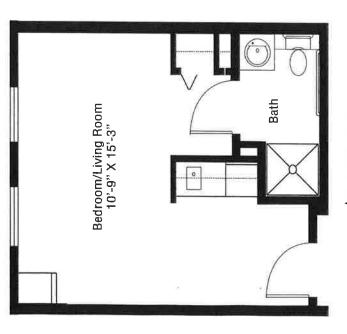
A one bedroom with first person receiving Level II care and second person receiving Level I care: \$6,932+\$941+\$881=\$8,754

Prices shown are effective October 1, 2016, and are subject to change.

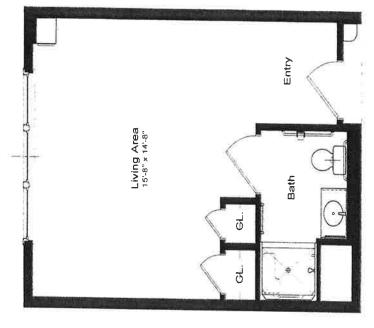
ALL INCLUSIVE MONTHLY FEE

\$8,545

Prices shown are effective October 1, 2015, and are subject to change



STUDIO APARTMENT ARGONAUTA 325 SQ. FT.



STUDIO APARTMENT ARGONAUTA 351 SQ. FT.

ATTACHMENT C ACTURIAL CERTIFICATE

$\frac{\text{ATTACHMENT A}}{\text{CONSOLIDATED FINANCIAL AND SOURCE AND USE STATEMENTS}}$ $\frac{2017\text{-}2020}{\text{CONSOLIDATED FINANCIAL AND SOURCE AND USE STATEMENTS}}$

ATTACHMENT A CONSOLIDATED FINANCIAL AND SOURCE AND USE STATEMENTS 2017-2022

ATTACHMENT B

$\frac{\text{CURRENT AND HISTORICAL LISTING OF ENTRY AND}}{\text{MONTHY FEES}}$

1984-2016

Masonicare **a**t Ashlar Village ♣

Independent Living RESIDENCES (year built)	Ent. Fee* 1 Person	Ent. Fee* 2 People	Mo. Fee 1 Person	Mo. Fee 2 People	Square Footage
	Monthly fee includ	des utilities & Senio	r TV. Electricity, to	elephone & internet	
		(Average monthly el	ectric cost is \$90-\$	120 depending on siz	e and usuage.)
Bridgehouse/Knoll Apts.(1985)					
One bedroom/one bath	\$113,500	\$133,500	\$2,344	\$2,824	665
Two bedroom/one bath	\$168,500	\$188,500	\$2,680	\$3,161	930
Meadow Wood Apts. (1991)					
One bedroom/one bath	\$124,000	\$144,000	\$2,515	\$2,999	739
Two bedroom/1.5 bath	\$195,000	\$215,000	\$3,026	\$3,511	967
 Cottages (1985/1991)				es (V	
One bedroom/one bath					
Birch	\$140,000	\$160,000	C1 O11	CO 054	004
Billion	\$ 140,000	\$160,000	\$1,811	\$2,051	924
Two bedroom/one bath					l
Pine	\$191,000	\$211,000	\$2,230	\$2,469	1,073
Two bedroom (1.5 bath)					
Contemporary	\$224,000	\$244,000	\$2,775	\$3,017	4 220
Traditional III	\$225,000	\$244,000 \$245,000	\$2,775 \$2,775	•	1,228
Traditional III	\$223,000	\$245,000	Φ2,775	\$3,017	1,251
Two bedroom (two full baths)					
Oak II	\$230,000	\$250,000	\$2,800	\$3,037	1,198
Willow	\$233,000	\$253,000	\$2,830	\$3,072	1,243
A.	onthly fee includes a	all utilities & Evnen	dad Sanjar TV T	alanhana 0 intamat	mak in al da al
Notch Hill Apts. (2008)	onany ree morades a	in utilities & Expant	ieu Senioi IV. To	elephone & internet	not included.
Two bedroom					
Model - 2Ba	\$250,000	\$270,000	\$3,525	\$4,027	1,130
Model - 2Bb	\$255,000	\$275,000	\$3,525	\$4,027	1,148
Model - 2Bc	\$265,000	\$285,000	\$3,525	\$4,027	
	Ψ200,000	Ψ200,000	Ψ5,525	φ4,027	1,193
Two bedroom with Den					
Model - 2BDa	\$310,000	\$330,000	\$3,670	\$4,174	1,486
Model - 2BDb	\$315,000	\$335,000	\$3,670	\$4,174	1,496
Model - 2BDc	\$315,000	\$335,000	\$3,670	\$4,174	1,504
Three bedroom					
Model - 3B	\$325,000	\$345,000	\$3,812	\$4,316	1,542
Villag (2005/2000)					
Villas (2005/2006)					
Two bedroom					
Apple	\$335,000	\$355,000	\$3,344	\$3,632	1,656
Apple with walkout basement	\$350,000	\$370,000	\$3,344	\$3,632	1,656
Peach	\$345,000	\$365,000	\$3,416	\$3,705	1,712
Peach with walkout basement	\$360,000	\$380,000	\$3,416	\$3,705	1,712
Two bedroom with den					
Pear	\$375,000	\$395,000	\$3,670	\$3,955	1,817
Pear with walkout basement	\$390,000	\$410,000	\$3,670	\$3,955	1,817
Cherry	\$385,000	\$405,000	\$3,740	\$4,027	1,872
Cherry with walkout basement	\$400,000	\$420,000	\$3,740	\$4,027	1,872
*Einished hass marketing	mandal callage				
*Finished basement-prices vary on	model selected			Prices are subje	ect to change.

Monthly Fees & Care Plans

APT. STYLE	SQ.FT.	BASE RENT	W/LEVEL 1 CARE	Levels of care for each resident are determined prior to residency
Typical Studio	318-325	\$4,140	\$5,021	through a medical evaluation meeting with the assisted living
Deluxe Studio	380	\$4,329	\$5,210	
1-Bedroom	460-596	\$5,170	\$6,051	Level 1: \$881* Up to 3.5 hrs/week: average of 30 min/day
1-Bedroom Deluxe	627-650	\$5,840	\$6,721	Up to 10.5 hrs/week:
2-Bedroom	099	\$6,998	87,879	Level 4: \$3,524 Up to 14 hrs/week: average of 120 min/day
2-Bedroom Deluxe	800	\$7,300	\$8,181	
2 ND PERSON		\$941	\$1,822	* Each increased level of care is an additional \$881

For couples:

Add the second person monthly fee of \$941 and \$881 for each level of care the second person requires.

Example:

A one bedroom with first person receiving Level II care and second person receiving Level I care: \$6,932+\$941+\$881=\$8,754

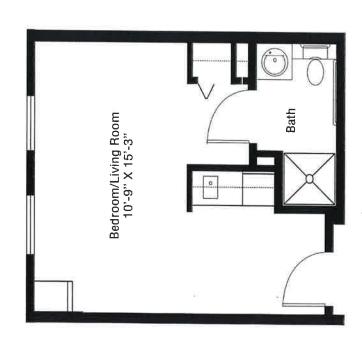
Prices shown are effective October 1, 2016, and are subject to change.



ALL INCLUSIVE MONTHLY FEE

\$8,545

Prices shown are effective October 1, 2015, and are subject to change



STUDIO APARTMENT ARGONAUTA 325 SQ. FT.



STUDIO APARTMENT ARGONAUTA 351 sq. ft.

Masonicare ♠at Ashlar Village ♠

Independent Living ESIDENCES (year built)	Ent. Fee* 1 Person	Ent. Fee* 2 People	Mo. Fee 1 Person	Mo. Fee 2 People	Square Footage
	fee includes all utilitie	Control of the last of the las			5 MOC 43
		Name and Address of the Owner, where the Owner, which the Owner, where the Owner, which the	THE RESERVE OF THE PERSON NAMED IN	120 depending on siz	The second second second
Bridgehouse/Knoll Apts.(1985	5				
One bedroom/one bath	\$113,500	\$133,500	\$2,287	\$2,755	665
Two bedroom/one bath	\$163,500	\$183,500	\$2,615	\$3,084	930
Meadow Wood Apts. (1991)					
One bedroom/one bath	\$124,000	\$144,000	\$2,454	\$2,926	739
Two bedroom/1.5 bath	\$195,000	\$215,000	\$2,952	\$3,425	967
Cottages (1985/1991)	Con				
One bedroom/one bath					
Birch	\$140,000	\$160,000	\$1,767	\$2,001	924
Two bedroom/one bath					
Pine	¢404.000	6044.000	60.470	CO 400	4.070
FIIIC	\$191,000	\$211,000	\$2,176	\$2,409	1,073
Two bedroom (1.5 bath)	***				
Contemporary	\$224,000	\$244,000	\$2,707	\$2,943	1,228
Traditional III	\$225,000	\$245,000	\$2,707	\$2,943	1,251
Two bedroom (two full baths)					
Oak II	\$230,000	\$250,000	\$2,732	\$2,963	1,198
illow	\$233,000	\$253,000	\$2,761	\$2,997	1,243
	Monthly foo inci	udos all utilitios a	nd Sonior TV Tal	ephone and interne	t mat implicate at
Notch Hill Apts. (2008)	Worthly lee Ille	udes all utilides al	iu Sellioi IV. Teli	sprione and interne	t not included.
Two bedroom					
Model - 2Ba	\$250,000	\$270,000	\$3,439	\$3,929	1,130
Model - 2Bb	\$255,000	\$275,000	\$3,439	\$3,929	1,148
Model - 2Bc	\$265,000	\$285,000	\$3,439	\$3,929	1,193
Two bedroom with Den					
Model - 2BDa	\$310,000	\$330,000	\$3,580	\$4,072	1,486
Model - 2BDb	\$315,000	\$335,000	\$3,580	\$4,072	1,486
Model - 2BDc	\$315,000	\$335,000	\$3,580	\$4,072	1,490
Three bedroom					
Model - 3B	\$325,000	\$345,000	\$3,719	\$4,211	1,542
(222-122-1	•	, , , , , , , , , , , , , , , , , , , ,	, -, -	¥ .,—	119.15
Villas (2005/2006)					
Two bedroom					
Apple	\$335,000	\$355,000	\$3,262	\$3,543	1,656
Apple with walkout basement	\$350,000	\$370,000	\$3,262	\$3,543	1,656
Peach Peach Peach	\$345,000	\$365,000	\$3,333	\$3,615	1,712
Peach with walkout basement	\$360,000	\$380,000	\$3,333	\$3,615	1,712
ro bedroom with den					
Pear	\$375,000	\$395,000	\$3,580	\$3,859	1,817
Pear with walkout basement	\$390,000	\$410,000	\$3,580	\$3,859	1,817
Cherry	\$385,000	\$405,000	\$3,649	\$3,929	1,872
Cherry with walkout basement	\$400,000	\$420,000	\$3,649	\$3,929	1,872
*Finished basement-prices vary or	n model selected			Prices are sub	ject to change.

Discover the Value of Living at Ashlar Village!

Ashlar Village offers a lifestyle full of advantages. As you consider this important move, it may be helpful to compare the costs of living in your current home versus living in a continuing care retirement community. You may be surprised to learn that you pay more to maintain your home than you think. So take a moment to compare the numbers and discover for your self the value of living at Ashlar Village.

Your Current Monthly Costs	Ashlar Village
Mortgage/Rent/Condominium Fees	Included
Property Taxes	Included
Utilities (water, sewer, electric*, natural gas, cable*)	Included
Garbage Collection	Included
Food	1 meal per day included**
Housekeeping	Included every other week
Home Maintenance (plumbing, electrical and appliance repair)	Included
Lawn & Garden Maintenance	Included
Homeowners Insurance (excluding personal property & liability)	Included
Scheduled Local Transportation Including medical appointments within 15 mile	Included
Various Scheduled Entertainment & Activities	Included
Health & Fitness Programs	Included
Building Monitoring System (24-hour security & fire protection)	Included
24 hour Emergency Response System	Included

^{*} Included only in Villas and Notch Hill Apartments

^{**} No meals included in Cottages and Villas

	<u>1 PERSON</u>	2 PERSON
PHASE I (PIONEERS-MOVE IN PRIOR	TO 10/1/88)	
APARTMENTS 1 Bedroom 2 Bedroom	\$1,421.00 \$1,576.00	\$1,898.00 \$2,060.00
COTTAGES 1 Bedroom 2 Bedroom Exp.	\$1,169.00 \$1,301.00 \$1,318.00	\$1,262.00 \$1,382.00 \$1,401.00

	1 PERSON	2 PERSON
PHASE I (NON- PIONEERS)		
APARTMENTS 1 Bedroom 2 Bedroom	\$2,128.00 \$2,273.00	\$2,703.00 \$2,860.00
COTTAGES 1 Bedroom 2 Bedroom Exp. 2 Bedroom Exp. 2 Bedroom Exp. W/2 Bathrooms	\$1,875.00 \$1,993.00 \$2,012.00 \$2,092.00	\$2,097.00 \$2,223.00 \$2,243.00 \$2,323.00

	1 PERSON	<u> 2 PERSON</u>
PHASE II		
(NON- PIONEERS)		
APARTMENTS		
1 Bedroom	\$2,454.00	\$2,952.00
Larger-1 Bedroom	\$2,818.00	\$2,718.00
2 Bedroom	\$2,952.00	\$3,449.00
Larger-2 Bedroom	\$3,316.00	\$3,811.00
3 Bedroom	\$3,811.00	\$4,302.00
COTTAGES		
Traditional	\$2,515.00	\$2,736.00
Traditional Exp.	\$2,774.00	\$3,011.00
Contemporary	\$2,774.00	\$3,011.00

(April 1, 2001 Price Structure)

	1 PERSON	2 PERSON
PHASE I (NON- PIONEERS)		
APARTMENTS 1 Bedroom 2 Bedroom	\$2,117.00 \$2,273.00	\$2,585.00 \$2,743.00
COTTAGES 1 Bedroom (Maple) 1 Bedroom (Birch) 2 Bedroom (Dogwood) 2 Bedroom (Pine) 2 Bedroom (Oak) 2 Bedroom (Willow)	\$1,611.00 \$1,767.00 \$2,017.00 \$2,176.00 \$2,369.00 \$2,761.00	\$1,846.00 \$2,002.00 \$2,298.00 \$2,409.00 \$2,604.00 \$2,996.00

(April 1, 2001 Price Structure)

	1 PERSON	2 PERSON
PHASE II (NON- PIONEERS)	u u	
APARTMENTS 1 Bedroom 2 Bedroom	\$2,454.00 \$2,952.00	\$2,923.00 \$3,423.00
COTTAGES Traditional Contemporary	\$2,440.00 \$2,707.00	\$2,597.00 \$2,943.00

(February 19, 2003 Price Structure)

<u>APARTMENTS</u>	<u>1 PERSON</u>	<u>2 PERSON</u>
Bridgehouse		
1 Bedroom 2 Bedroom	\$2,117.00 \$2,273.00	\$2,585.00 \$2,743.00
Knoll		
1 Bedroom 2 Bedroom	\$2,286.00 \$2,615.00	\$2,754.00 \$3,083.00
Meadow Wood		
1 Bedroom 2 Bedroom	\$2,456.00 \$2,952.00	\$2,923.00 \$3,434.00

(February 19, 2003 Price Structure)

	<u>1 PERSON</u>	<u>2 PERSON</u>
COTTAGES		
One Bedroom (One Bath)		
Beech Birch	\$1,611.00 \$1,767.00	\$1,846.00 \$2,002.00
Two Bedroom (One Bath)		
Pine	\$2,176.00	\$2,409.00
Two Bedroom (One and One-Half)	Bath)	
Oak Traditional Traditional II Traditional III Contemporary	\$2,369.00 \$2,440.00 \$2,440.00 \$2,707.00 \$2,707.00	\$2,604.00 \$2,675.00 \$2,675.00 \$2,943.00 \$2,943.00
Two Bedroom (Two Full Baths)		
*Oak II Willow	\$2,732.00 \$2,760.00	\$2,962.00 \$2,996.00

^{*}New Units effective 4/1/04

(4/1/04)

<u>APARTMENTS</u>	<u>1 PERSON</u>	2 PERSON
Bridgehouse		
1 Bedroom 2 Bedroom	\$2,117.00 \$2,273.00	\$2,585.00 \$2,743.00
Knoll		
1 Bedroom 2 Bedroom	\$2,287.00 \$2,806.00	\$2,754.00 \$3,083.00
Meadow Wood		
1 Bedroom 2 Bedroom	\$2,454.00 \$2,952.00	\$2,923.00 \$3,423.00

(4/1/04)

	1 PERSON	2 PERSON
COTTAGES		
One Bedroom (One Bath)		
Beech Birch	\$1,564.00 \$1,716.00	\$1,792.00 \$1,944.00
Two Bedroom (One Bath)		
Pine	\$2,113.00	\$2,339.00
Two Bedroom (One and One-Half)	Bath)	
Oak Traditional Traditional II Traditional III Contemporary	\$2,300.00 \$2,369.00 \$2,369.00 \$2,628.00 \$2,628.00	\$2,528.00 \$2,597.00 \$2,597.00 \$2,857.00 \$2,857.00
Two Bedroom (Two Full Baths)		
Oak II Willow	\$2,652.00 \$2,681.00	\$2,876.00 \$2,909.00

1 PERSON	2 PERSON
\$2,287.00 \$2,615.00	\$2,755.00 \$3,084.00
\$2,455.00 \$2,952.00 \$3,337.00 \$3,830.00	\$2,926.00 \$3,425.00 \$3,811.00 \$4,302.00 \$4,211.00
	\$2,287.00 \$2,615.00 \$2,455.00 \$2,952.00 \$3,337.00

(1/17/06 Price Structure)

COTTAGES	1 PERSON	<u>2 PERSON</u>
One Bedroom/One Bath Beech Birch	\$1,636.00 \$1,767.00	\$1,846.00 \$2,001.00
Two Bedroom/One Bath Pine Oak	\$2,176.00 \$2,186.00	\$2,409.00 \$2,418.00
Two Bedroom (1.5 Bath) Oak I Traditional Traditional II Traditional III Contemporary	\$2,369.00 \$2,440.00 \$2,440.00 \$2,707.00 \$2,707.00	\$2,604.00 \$2,675.00 \$2,675.00 \$2,943.00 \$2,943.00
Two Bedroom (two full baths) Oak II Willow	\$2,732.00 \$2,761.00	\$2,963.00 \$2,997.00

Revised Beech – to 1,370 x .3% Increase = 1,411.00

VILLAS	1 PERSON	2 PERSON
Two Bedroom		
Apple	\$3,262.00	\$3,543.00
Apple with walkout basement	\$3,262.00	\$3,543.00
Peach	\$3,262.00	\$3,543.00
Peach with walkout basement	\$3,262.00	\$3,543.00
Two Bedroom with Den		
Pear	\$3,580.00	\$3,859.00
Pear with walkout basement	\$3,580.00	\$3,859.00
Cherry	\$3,649.00	\$3,929.00
Cherry with walkout basement	\$3,649.00	\$3,929.00

	1 PERSON	2 PERSON
NOTCH HILL		
Two Bedroom		
Model – 2 Ba	\$3,439.00	\$3,929.00
Model - 2 Bb	\$3,439.00	\$3,929.00
Model – 2 Bc	\$3,439.00	\$3,929.00
Two Bedroom with Den		
Model – 2Bda	\$3,580.00	\$4,072.00
Model - 2Bdb	\$3,580.00	\$4,072.00
Model – 2 Bdc	\$3,580.00	\$4,072.00
Three Bedroom	×	
Model – 3B	\$3,719.00	\$4,211.00

APT. STYLE	SQ.FT.	BASE RENT	W/ <u>Level 1</u> care	Levels of care for each resident are determined prior to residency
Typical Studio	318-325	\$4,140	\$5,021	through a medical evaluation meeting with the assisted living
Deluxe Studio	380	\$4,329	\$5,210	nursing supervisor. They are re-evaluated every 120 days.
1-Bedroom	460-596	\$5,761	\$6,642	
1-Bedroom Deluxe	627-650	\$6,454	\$7,335	Level 3: \$2.643 Up to 7 hrs/week: average of 60 min/day
2-Bedroom	099	\$7,076	\$7,957	
2-Bedroom Deluxe	800	\$7,405	\$8,286	
2 nd PERSON		\$941	\$1,822	* Each increased level of care is an additional \$881

For couples:

Add the second person monthly fee of \$941 and \$881 for each level of care the second person requires.

Example:

A one bedroom with first person receiving Level II care and second person receiving Level I care: \$7,523+\$941+\$881=\$9,345

Prices shown are effective October 1, 2015, and are subject to change.



Col. Services & Amenities

• Three nutritionally balanced meals each day	Art Gallery	Laundry Rooms
Utilities (excluding phone, cable & internet)	Art Studio	Library
Weekly housekeeping, linen & towel service	Beauty/Barber Shop	Mail Room
Transportation to medical appointments within a	Billiard Room	On-Site Parking
15-mile radius	Convenience Store	Outdoor Patio & Terrace
Transportation to programs and scheduled local	Country Kitchen	Outdoor Raised Garden Plots
shopping	Exercise & Fitness	Resident Lounges
Daily exercise programs	Game Room	Restaurant Style Dining
Stimulating social, recreational and therapeutic	Individual Storage Space	Walkino Trails
activities	and agricus manifest	Manual Lining

*

*

Masonicare ♠at Ashlar Village ♦ campus

State of the art 24-hour emergency safety system

*

activities

24/7 Resident care staff and 24-hour security on

*

	Mas âat As	onicare shlar Vill	age 🆫		10/01/2014
RESIDENCE APARTMENTS	Ent. Fee 1 Person	Ent. Fee 2 People	Mo. Fee 1 Person	Mo. Fee 2 People	Square Footage
Bridgehouse/Knoll					
One bedroom/one bath	\$113,000	\$130,000	\$2,220	\$2,675	665
Two bedroom/one bath	\$163,000	\$180,000	\$2,539	\$2,994	930
Meadow Wood					
One bedroom/one bath	\$123,000	\$140,000	\$2,383	\$2,841	739
Two bedroom/1.5 bath	\$193,550	\$210,550	\$2,866	\$3,325	967
Large Two bedroom/1.5 bath	\$243,000	\$260,000	\$3,240	\$3,700	1,200
Three bedroom/1.5 bath	\$303,000	\$320,000	\$3,718	\$4,177	1,450
Notch Hill					
Two bedroom					
Model - 2Ba	\$250,000	\$267,000	\$3,339	\$3,815	1,130
Model - 2Bb	\$255,000	\$272,000	\$3,339	\$3,815	1,148
Model - 2Bc	\$265,000	\$282,000	\$3,339	\$3,815	1,193
Two bedroom with Den					
Model - 2BDa	\$310,000	\$327,000	\$3,476	\$3,953	1,486
Model - 2BDb	\$315,000	\$332,000	\$3,476	\$3,953	1,496
Model - 2BDc	\$315,000	\$332,000	\$3,476	\$3,953	1,504
Three bedroom					
Model - 3B	\$325,000	\$342,000	\$3,611	\$4,088	1,542
COTTAGES					
One bedroom/one bath Beech	*400.000				
Birch	\$128,000	\$145,000	\$1,588	\$1,792	825
BIIGI	\$138,000	\$155,000	\$1,716	\$1,943	865
Two bedroom/one bath					
Pine	\$189,000	\$206,000	\$2,113	\$2,339	1,000
Oak	\$190,000	\$207,000	\$2,122	\$2,348	1,040
Two bedroom (1.5 bath)					
Oak I	\$193,000	\$210,000	\$2,300	\$2,528	1,040
Traditional	\$198,000	\$215,000	\$2,369	\$2,597	1,046
Traditional II	\$204,000	\$221,000	\$2,369	\$2,597	1,196
Contemporary	\$222,000	\$239,000	\$2,628	\$2,857	1,160
Traditional III	\$223,000	\$240,000	\$2,628	\$2,857	1,185
Two bedroom (two full baths)					
Oak II	\$228,000	\$245,000	\$2,652	\$2,877	1,170
Willow	\$231,000	\$248,000	\$2,681	\$2,910	1,338
VILLAS					
Two bedroom					
Apple	\$335,000	\$352,000	\$3,167	\$3,440	1,545
Apple with walkout basement	\$350,000	\$367,000	\$3,167	\$3,440	1,545
Peach	\$345,000	\$362,000	\$3,236	\$3,510	1,600
each with walkout basement	\$360,000	\$377,000	\$3,236	\$3,510	1,600
Two bedroom with den					
Pear	\$375,000	\$392,000	\$3,476	\$3,747	1,703
Pear with walkout basement	\$390,000	\$407,000	\$3,476	\$3,747	1,703
Cherry	\$385,000	\$402,000	\$3,543	\$3,815	1,758
Cherry with walkout basement	\$400,000	\$417,000	\$3,543	\$3,815	1,758

Monthly Fees & Care Plans

APT. STYLE	SQ.FT.	BASE RENT	W/ <u>Level 1</u> care	Levels of care for each resident are determined prior to residency
Typical Studio	318-325	\$4,019	\$4,870	through a medical evaluation meeting with the assisted living
Deluxe Studio	380	\$4,203	\$5,054	nursing supervisor. They are re-evaluated every 120 days.
1-Bedroom	460-596	\$5,593	\$6,444	Level 1: \$851* Up to 3.5 hrs/week: average of 30 min/day
1-Bedroom Corner	200	\$5,828	\$6,679	Level 2: \$1,702 Up to 7 hrs/week: average of 60 min/day
1-Bedroom Deluxe	627-650	\$6,266	\$7,117	Up to 10.5 hrs/week:
2-Bedroom	099	\$6,870	\$7,721	
2-Bedroom Deluxe	800	\$7,189	\$8,040	4
2 ND PERSON		\$914	\$1,765	* Each increased level of care is an additional \$851

For couples

Add the second person monthly fee of \$914 and \$851 for each level of care the second person requires.

Example:

A one bedroom with first person receiving Level II care and second person receiving Level I care: \$7,295+\$914+\$851=\$9,060

Prices shown are effective October 1, 2014, and are subject to change.

Core Services & Amenities

*

Three nutritionally balanced meals each day	Art Gallery	Laundry Rooms
Utilities (excluding phone, cable & internet)	Art Studio	Library
Weekly housekeeping, linen & towel service	Beauty/Barber Shop	Mail Room
Transportation to medical appointments within a	Billiard Room	On-Site Parking
15-mile radius	Convenience Store	Outdoor Patio & Terrace
Transportation to programs and scheduled local	Country Kitchen	Outdoor Raised Garden Plots

Stimulating social, recreational and therapeutic activities

Daily exercise programs

*

shopping

Restaurant Style Dining

Individual Storage Space Walking Trails

Resident Lounges

Exercise & Fitness

Game Room

State of the art 24-hour emergency safety system

*

24/7 Resident care staff and 24-hour security on campus

	1 PERSON	2 PERSON
PHASE I (PIONEERS-MOVE IN PRIO	R TO 10/1/88)	
APARTMENTS 1 Bedroom 2 Bedroom	\$1,380.00 \$1,530.00	\$1,843.00 \$2,000.00
COTTAGES 1 Bedroom 2 Bedroom Exp.	\$1,135.00 \$1,263.00 \$1,280.00	\$1,225.00 \$1,342.00 \$1,360.00

	1 PERSON	2 PERSON
PHASE I (NON- PIONEERS)		
APARTMENTS		
1 Bedroom	\$2,066.00	\$2.624.00
2 Bedroom	\$2,207.00	\$2,777.00
COTTAGES		
1 Bedroom	\$1,820.00	\$2,036.00
2 Bedroom	\$1,935.00	\$2,158.00
2 Bedroom Exp.	\$1,953.00	\$2,178.00
2 Bedroom Exp. W/2 Bathrooms	\$2,031.00	\$2,255.00

	1 PERSON	2 PERSON
PHASE II (NON- PIONEERS)		
APARTMENTS 1 Bedroom Larger-1 Bedroom 2 Bedroom Larger-2 Bedroom 3 Bedroom	\$2,383.00 \$2,736.00 \$2,866.00 \$3,219.00 \$3,700.00	\$2,866.00 \$2,639.00 \$3,349.00 \$3,700.00 \$4,177.00
COTTAGES Traditional Traditional Exp. Contemporary	\$2,442.00 \$2,693.00 \$2,693.00	\$2,656.00 \$2,923.00 \$2,923.00

(April 1, 2001 Price Structure)

	<u>1 PERSON</u>	2 PERSON
PHASE I (NON- PIONEERS)		
APARTMENTS 1 Bedroom 2 Bedroom	\$2,055.00 \$2,207.00	\$2,510.00 \$2,663.00
COTTAGES		
1 Bedroom (Maple)	\$1,564.00	\$1,792.00
1 Bedroom (Birch)	\$1,716.00	\$1,944.00
2 Bedroom (Dogwood)	\$1,958.00	\$2,231.00
2 Bedroom (Pine)	\$2,113.00	\$2,339.00
2 Bedroom (Oak)	\$2,300.00	\$2,528.00
2 Bedroom (Willow)	\$2,681.00	\$2,909.00

(April 1, 2001 Price Structure)

	1 PERSON	2 PERSON
PHASE II (NON- PIONEERS)		
APARTMENTS 1 Bedroom 2 Bedroom	\$2,383.00 \$2,866.00	\$2,838.00 \$3,323.00
COTTAGES Traditional Contemporary	\$2,369.00 \$2,628.00	\$2,521.00 \$2,857.00

(February 19, 2003 Price Structure)

<u>APARTMENTS</u>	1 PERSON	2 PERSON
Bridgehouse		
1 Bedroom 2 Bedroom Knoll	\$2,055.00 \$2,207.00	\$2,510.00 \$2,663.00
1 Bedroom 2 Bedroom	\$2,219.00 \$2,539.00	\$2,674.00 \$2,993.00
Meadow Wood		
1 Bedroom 2 Bedroom	\$2,384.00 \$2,866.00	\$2,838.00 \$3,334.00

(February 19, 2003 Price Structure)

	1 PERSON	<u>2 PERSON</u>
COTTAGES		
One Bedroom (One Bath)		
Beech Birch	\$1,564.00 \$1,716.00	\$1,792.00 \$1,944.00
Two Bedroom (One Bath)		
Pine	\$2,113.00	\$2,339.00
Two Bedroom (One and One-Half	Bath)	
Oak Traditional Traditional II Traditional III Contemporary	\$2,300.00 \$2,369.00 \$2,369.00 \$2,628.00 \$2,628.00	\$2,528.00 \$2,597.00 \$2,597.00 \$2,857.00 \$2,857.00
Two Bedroom (Two Full Baths)		
*Oak II Willow	\$2,652.00 \$2,680.00	\$2,876.00 \$2,909.00

^{*}New Units effective 4/1/04

(4/1/04)

<u>APARTMENTS</u>	1 PERSON	<u>2 PERSON</u>
Bridgehouse		
1 Bedroom 2 Bedroom	\$2,055.00 \$2,207.00	\$2,510.00 \$2,663.00
Knoll		
1 Bedroom 2 Bedroom	\$2,220.00 \$2,724.00	\$2,674.00 \$2,993.00
Meadow Wood	,	
1 Bedroom 2 Bedroom	\$2,383.00 \$2,866.00	\$2,838.00 \$3,323.00

(4/1/04)

	<u>1 PERSON</u>	2 PERSON
COTTAGES		
One Bedroom (One Bath)		
Beech Birch	\$1,518.00 \$1,666.00	\$1,740.00 \$1,887.00
Two Bedroom (One Bath)		
Pine	\$2,051.00	\$2,271.00
Two Bedroom (One and One-Half	Bath)	
Oak Traditional Traditional II Traditional III Contemporary Two Bedroom (Two Full Baths)	\$2,233.00 \$2,300.00 \$2,300.00 \$2,551.00 \$2,551.00	\$2,454.00 \$2,521.00 \$2,521.00 \$2,774.00 \$2,774.00
Oak II Willow	\$2,575.00 \$2,603.00	\$2,792.00 \$2,824.00

(1/17/06 Price Structure)

COTTAGES	1 PERSON	2 PERSON
One Bedroom/One Bath Beech Birch	\$1,588.00 \$1,716.00	\$1,792.00 \$1,943.00
Two Bedroom/One Bath Pine Oak	\$2,113.00 \$2,122.00	\$2,339.00 \$2,348.00
Two Bedroom (1.5 Bath) Oak I Traditional Traditional II Traditional III Contemporary	\$2,300.00 \$2,369.00 \$2,369.00 \$2,628.00 \$2,628.00	\$2,528.00 \$2,597.00 \$2,597.00 \$2,857.00 \$2,857.00
Two Bedroom (two full baths) Oak II Willow	\$2,652.00 \$2,681.00	\$2,877.00 \$2,910.00

Revised Beech – to $1,370 \times .3\%$ Increase = 1,411.00

	1 PERSON	2 PERSON
VILLAS		
Two Bedroom		
Apple	\$3,167.00	\$3,440.00
Apple with walkout basement	\$3,167.00	\$3,440.00
Peach	\$3,236.00	\$3,510.00
Peach with walkout basement	\$3,236.00	\$3,510.00
Two Bedroom with Den		
Pear	\$3,476.00	\$3,747.00
Pear with walkout basement	\$3,476.00	\$3,747.00
Cherry	\$3,543.00	\$3,815.00
Cherry with walkout basement	\$3,543.00	\$3,815.00

APARTMENTS	1 PERSON	<u>2 PERSON</u>
Bridgehouse/Knoll		
One Bedroom/One Bath	\$2,220.00	\$2,675.00
Two Bedroom/One Bath	\$2,539.00	\$2,994.00
Meadow Wood		
One Bedroom/One Bath	\$2,383.00	\$2,841.00
Two Bedroom/1.5 Bath	\$2,866.00	\$3,325.00
Large Two Bedroom/1.5 Bath	\$3,240.00	\$3,700.00
Three Bedroom/1.5 Bath	\$3,718.00	\$4,177.00

	1 PERSON	2 PERSON
NOTCH HILL		
Two Bedroom Model – 2 Ba Model – 2 Bb Model – 2 Bc	\$3,339.00 \$3,339.00 \$3,339.00	\$3,815.00 \$3,815.00 \$3,815.00
Two Bedroom with Den Model – 2Bda Model – 2Bdb Model – 2 Bdc	\$3,476.00 \$3,476.00 \$3,476.00	\$3,953.00 \$3,953.00 \$3,953.00
Three Bedroom Model – 3B	\$3,611.00	\$4,088.00

Core Services Included In the Monthly Fee:

- Three nutritionally balanced meals each day
- Utilities (excluding phone, cable & Internet)
- Weekly housekeeping
- 4 Weekly linen and towel service
- * Transportation to doctor appointments within a 15-mile radius
- Transportation to programs and scheduled local shopping
- * Daily fitness and wellness programs
- Stimulating social, recreational and therapeutic activities
- 24-hour emergency call (wrist or pendant)
- 24-hour resident care staff in the building
- 24-hour security on campus

${\mathcal A}$ menities Included in the Monthly Fee:

Art Gallery

Laundry Rooms

Art Studio

Library

Beauty/Barber Shop

Mail Room

Billiard Room

On-Site Parking

Convenience Store

Outdoor Patio & Terrace

Country Kitchen

Outdoor Raised Garden Plots

Exercise & Fitness

Resident Lounges

Game Room

Restaurant Style Dining & Continental Breakfast Option

Individual Storage Space

Walking Trails



Assisted Living Schedule of Fees

APT. STYLE	SQ. FT.	BASE RENT	WITH LEVEL 1 CARE
Typical Studio	325	\$3,883	\$4,701
Deluxe Studio	351	\$4,061	\$4,879
1-Bedroom	460 - 596	\$5,404	\$6,222
1-Bedroom Corner	500	\$5,631	\$6,449
1-Bedroom Deluxe	627-650	\$6,054	\$6,872
2-Bedroom	660	\$6,638	\$7,456
2-Bedroom Deluxe	800	\$6,946	\$7,764
2 ND PERSON		\$883	\$1,701

Personal Care Plan Options

Levels of care for each resident are determined prior to residency through a medical evaluation meeting with the assisted living nursing supervisor. They are re-evaluated every 120-days.

Level 1:	\$818*	Up to 3.5 hrs./week:	average of 30 min./day
Level 2:	\$1,636	Up to 7 hrs./week:	average of 60 min./day
Level 3:	\$2,454	Up to 10.5 hrs./week:	average of 90 min./day
Level 4:	\$3,272	Up to 14 hrs./week:	average of 120 min./day

^{*} Each increased level of care is an additional \$818

For couples: Add the second person monthly fee of \$883 and \$818 for each level of care the second person requires.

<u>Example</u>: A one bedroom with first person receiving Level II care and second person receiving Level I care: \$7,040 + \$883+\$818=\$8,741

Prices shown are effective October 1, 2013, and are subject to change.

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	Maso at As	onicare shlar Vill	age 🄄		10/01/2013
RESIDENCE APARTMENTS	Ent. Fee 1 Person	Ent. Fee 2 People	Mo. Fee 1 Person	Mo. Fee 2 People	Square Footage
Bridgehouse/Knoll			4	00.507	665
One bedroom/one bath Two bedroom/one bath	\$110,000 \$160,000	\$125,000 \$175,000	\$2,155 \$2,465	\$2,597 \$2,907	665 930
Meadow Wood					700
One bedroom/one bath Two bedroom/1.5 bath	\$120,000 \$190,550	\$135,000 \$205,550	\$2,314 \$2,783	\$2,758 \$3,228	739 967
Large Two bedroom/1.5 bath	\$240,000	\$255,000	\$3,146	\$3,592	1,200
Three bedroom/1.5 bath	\$300,000	\$315,000	\$3,610	\$4,055	1,450
Notch Hill					
Two bedroom Model - 2Ba	\$250,000	\$265,000	\$3,226	\$3,686	1,130
Model - 2Bb	\$255,000	\$270,000	\$3,226	\$3,686	1,148
Model - 2Bc	\$265,000	\$280,000	\$3,226	\$3,686	1,193
Two bedroom with Den				40.040	4.400
Model - 2BDa	\$310,000	\$325,000	\$3,358	\$3,819 \$3,819	1,486 1,496
Model - 2BDb Model - 2BDc	\$315,000 \$315,000	\$330,000 \$330,000	\$3,358 \$3,358	\$3,819 \$3,819	1,504
*3	ψ313,000	\$ 330,000	Ψ0,000	40 ,0 · c	,
<u>Three bedroom</u> Model - 3B	\$325,000	\$340,000	\$3,489	\$3,950	1,542
COTTAGES					
One bedroom/one bath					005
Beech	\$125,000	\$140,000	\$1,542 \$1,666	\$1,740 \$1,886	825 865
Birch	\$135,000	\$150,000	\$1,666	Ψ1,000	000
Two bedroom/one bath	\$196 OOO	\$201,000	\$2,051	\$2,271	1,000
Pine Oak	\$186,000 \$187,000	\$201,000	\$2,060	\$2,280	1,040
Two bedroom (1.5 bath) Oak I	\$190,000	\$205,000	\$2,233	\$2,454	1,040
Traditional	\$195,000	\$210,000	\$2,300	\$2,521	1,046
Traditional II	\$201,000	\$216,000	\$2,300	\$2,521	1,196
Contemporary Traditional III	\$219,000 \$220,000	\$234,000 \$235,000	\$2,551 \$2,551	\$2,774 \$2,774	1,160 1,185
	V 220,000	V 200,000	4 2,500.	1-1 ,	,
Two bedroom (two full baths) Oak II	\$225,000	\$240,000	\$2,575	\$2,793	1,170
Willow	\$228,000	\$243,000	\$2,603	\$2,825	1,338
VILLAS					
Two bedroom					
Apple	\$305,000	\$320,000	\$3,060	\$3,324	1,545
Apple with walkout basement	\$320,000	\$335,000	\$3,060 \$3,437	\$3,324 \$3,301	1,545 1,600
Peach Peach with walkout basement	\$315,000 \$330,000	\$330,000 \$345,000	\$3,127 \$3,127	\$3,391 \$3,391	1,600
Two bedroom with den					
Pear	\$345,000	\$360,000	\$3,358	\$3,620	1,703
Pear with walkout basement	\$360,000	\$375,000	\$3,358	\$3,620	1,703
Cherry	\$355,000	\$370,000	\$3,423 \$3,423	\$3,686 \$3,686	1,758 1,758
Cherry with walkout basement	\$370,000	\$385,000	\$3,423	Φ0,000	1,700

TO:

ASHLAR VILLAGE RESIDENTS

FROM:

Hilde Sager

Assistant Administrator

DATE:

August 29, 2013

SUBJECT:

Fiscal Year 2014

The charges listed below are <u>effective October 1, 2013</u>, for the following Ashlar Village services.

	<u>SERVICE</u>	Effective 10/1/2013
I.	FOOD SERVICE	
	Guest Meal	\$15.25
	Villa/Cottage Resident Meal	\$14.25
	Holiday Guest Meals	\$18.50
	Beverages:	
	Mixed Drink	\$ 4.75
	Wine/Beer	\$ 3.75
	Soda/Juice	\$ 1.25
	Villa/Cottage Resident Meal Coupor	ns:
	20 Meal Package	\$260.00 (\$13.00/Meal)
	30 Meal Package	\$375.00 (\$12.50/Meal)
	Meal Delivery:	
	Apartment:	\$6.25
	Villa/Cottage:	\$7.25
	Assistance to and from Dining Room	n: \$7.00
Π.	HOUSEKEEPING	
	Additional Housekeeping	\$24.00/Hr. (\$6.00/Quarter Hour)
	Rollaway Bed	\$16.00/Per Night
	Guest Apartment	\$85.00/Night
Ш.	MAINTENANCE	
	Maintenance Mechanic or Painter	\$36.00/Hr. (\$9.00/Quarter Hour)
	Apartment Carport Rental	\$750.00/Year (Annual Rental)
		\$ 74.00/Month (Seasonal Rental)
	Unit Key Charge: (Pond	\$4.00
	Ridge/Cottage Storage Room)	
	Mail Box Key Charge	\$2.25
	Key Card Charge	\$2.25
	Senior TV	\$36.00/Month
	Internet Access	\$21.00/Month

	<u>1 PERSON</u>	2 PERSON
PHASE I (PIONEERS-MOVE IN PRIO	R TO 10/1/88)	
APARTMENTS 1 Bedroom 2 Bedroom	\$1,340.00 \$1,485.00	\$1,789.00 \$1,942.00
COTTAGES 1 Bedroom 2 Bedroom Exp.	\$1,102.00 \$1,226.00 \$1,243.00	\$1,189.00 \$1,303.00 \$1,320.00

	1 PERSON	2 PERSON
PHASE I (NON- PIONEERS)		
APARTMENTS 1 Bedroom 2 Bedroom	\$2,006.00 \$2,143.00	\$2.548.00 \$2,696.00
COTTAGES 1 Bedroom 2 Bedroom Exp. 2 Bedroom Exp. 2 Bedroom Exp. W/2 Bathrooms	\$1,767.00 \$1,879.00 \$1,896.00 \$1,972.00	\$1,977.00 \$2,095.00 \$2,115.00 \$2,189.00

	1 PERSON	2 PERSON
PHASE II (NON- PIONEERS)		
APARTMENTS 1 Bedroom Larger-1 Bedroom 2 Bedroom Larger-2 Bedroom 3 Bedroom	\$2,314.00 \$2,656.00 \$2,783.00 \$3,125.00 \$3,592.00	\$2,783.00 \$2,562.00 \$3,251.00 \$3,592.00 \$4,055.00
COTTAGES Traditional Traditional Exp. Contemporary	\$2.371.00 \$2,615.00 \$2,615.00	\$2,579.00 \$2,838.00 \$2,838.00

(April 1, 2001 Price Structure)

	1 PERSON	2 PERSON
PHASE I		
(NON- PIONEERS)		
APARTMENTS		
1 Bedroom	\$1,995.00	\$2,437.00
2 Bedroom	\$2,143.00	\$2,585.00
COTTAGES		
1 Bedroom (Maple)	\$1,518.00	\$1,740.00
1 Bedroom (Birch)	\$1,666.00	\$1,887.00
2 Bedroom (Dogwood)	\$1,901.00	\$2,166.00
2 Bedroom (Pine)	\$2,051.00	\$2,271.00
2 Bedroom (Oak)	\$2,233.00	\$2,454.00
2 Bedroom (Willow)	\$2,603.00	\$2,824.00

(April 1, 2001 Price Structure)

	1 PERSON	2 PERSON
PHASE II (NON- PIONEERS)		
APARTMENTS 1 Bedroom 2 Bedroom	\$2,314.00 \$2,783.00	\$2,755.00 \$3,226.00
COTTAGES Traditional Contemporary	\$2,300.00 \$2,551.00	\$2,448.00 \$2,774.00

(February 19, 2003 Price Structure)

<u>APARTMENTS</u>	1 PERSON	2 PERSON
<u>Bridgehouse</u>		
1 Bedroom 2 Bedroom	\$1,995.00 \$2,143.00	\$2,437.00 \$2,585.00
Knoll		
1 Bedroom 2 Bedroom	\$2,154.00 \$2,465.00	\$2,596.00 \$2,906.00
Meadow Wood		
1 Bedroom 2 Bedroom	\$2,314.00 \$2,783.00	\$2,755.00 \$3,237.00

(February 19, 2003 Price Structure)

	1 PERSON	<u>2 PERSON</u>
COTTAGES		
One Bedroom (One Bath)		
Beech Birch	\$1,518.00 \$1,666.00	\$1,740.00 \$1,887.00
Two Bedroom (One Bath)		
Pine	\$2,051.00	\$2,271.00
Two Bedroom (One and One-Half	Bath)	
Oak Traditional Traditional II Traditional III Contemporary	\$2,233.00 \$2,300.00 \$2,300.00 \$2,551.00 \$2,551.00	\$2,454.00 \$2,521.00 \$2,521.00 \$2,774.00 \$2,774.00
Two Bedroom (Two Full Baths)		
*Oak II Willow	\$2,575.00 \$2,602.00	\$2,792.00 \$2,824.00

^{*}New Units effective 4/1/04

(4/1/04)

<u>APARTMENTS</u>	1 PERSON	2 PERSON
Bridgehouse		a
1 Bedroom 2 Bedroom	\$1,995.00 \$2,143.00	\$2,437.00 \$2,585.00
Knoll		
1 Bedroom 2 Bedroom	\$2,155.00 \$2,645.00	\$2,596.00 \$2,906.00
Meadow Wood		
1 Bedroom 2 Bedroom	\$2,314.00 \$2,783.00	\$2,755.00 \$3,226.00

(4/1/04)

	<u>1 PERSON</u>	2 PERSON
<u>COTTAGES</u>		3*
One Bedroom (One Bath)		
Beech Birch	\$1,474.00 \$1,617.00	\$1,689.00 \$1,832.00
Two Bedroom (One Bath)		
Pine	\$1,991.00	\$2,205.00
Two Bedroom (One and One-Half	Bath)	
Oak Traditional Traditional II Traditional III Contemporary	\$2,168.00 \$2,233.00 \$2,233.00 \$2,477.00 \$2,477.00	\$2,383.00 \$2,448.00 \$2,448.00 \$2,693.00 \$2,693.00
Two Bedroom (Two Full Baths)		
Oak II Willow	\$2,500.00 \$2,527.00	\$2,711.00 \$2,742.00

A D A DEPARENTED	1 PERSON	2 PERSON
<u>APARTMENTS</u>		
Bridgehouse/Knoll		
One Bedroom/One Bath	\$2,155.00	\$2,597.00
Two Bedroom/One Bath	\$2,465.00	\$2,907.00
Meadow Wood		
One Bedroom/One Bath	\$2,314.00	\$2,758.00
Two Bedroom/1.5 Bath	\$2,783.00	\$3,228.00
Large Two Bedroom/1.5 Bath	\$3,146.00	\$3,592.00
Three Bedroom/1.5 Bath	\$3,610.00	\$4,055.00

(1/17/06 Price Structure)

COTTAGES	1 PERSON	<u>2 PERSON</u>
One Bedroom/One Bath Beech Birch	\$1,542.00 \$1,666.00	\$1,740.00 \$1,886.00
Two Bedroom/One Bath Pine Oak	\$2,051.00 \$2,060.00	\$2,271.00 \$2,280.00
Two Bedroom (1.5 Bath) Oak I Traditional Traditional II Traditional III Contemporary	\$2,233.00 \$2,300.00 \$2,300.00 \$2,551.00 \$2,551.00	\$2,454.00 \$2,521.00 \$2,521.00 \$2,774.00 \$2,774.00
Two Bedroom (two full baths) Oak II Willow	\$2,575.00 \$2,603.00	\$2,793.00 \$2,825.00

Revised Beech – to $1,370 \times .3\%$ Increase = 1,411.00

<u>VILLAS</u>	1 PERSON	<u>2 PERSON</u>
Two Bedroom		
Apple	\$3,060.00	\$3,324.00
Apple with walkout basement	\$3,060.00	\$3,324.00
Peach	\$3,127.00	\$3,391.00
Peach with walkout basement	\$3,127.00	\$3,391.00
Two Bedroom with Den		
Pear	\$3,358.00	\$3,620.00
Pear with walkout basement	\$3,358.00	\$3,620.00
Cherry	\$3,423.00	\$3,686.00
Cherry with walkout basement	\$3,423.00	\$3,686.00

	1 PERSON	<u>2 PERSON</u>
NOTCH HILL		
Two Bedroom Model – 2 Ba Model – 2 Bb Model – 2 Bc	\$3,226.00 \$3,226.00 \$3,226.00	\$3,686.00 \$3,686.00 \$3,686.00
Two Bedroom with Den Model – 2Bda Model – 2Bdb Model – 2 Bdc	\$3,358.00 \$3,358.00 \$3,358.00	\$3,819.00 \$3,819.00 \$3,819.00
Three Bedroom Model – 3B	\$3,489.00	\$3,950.00

Masonicare ঐat Ashlar Village ᢤ

ndependent Living SSIDENCES (year built)	Ent. Fee* 1 Person	Ent. Fee* 2 People	Mo. Fee 1 Person	Mo. Fee 2 People	Square Footage
Montlhy fee in	ncludes all utilities -	except electric.	Telephone, Senior	TV, and internet i	not included.
	(A	verage monthly elec	tric cost is \$90-\$12	0 depending on size	and usuage.)
Bridgehouse/Knoll Apts.(1985)					005
One bedroom/one bath	\$107,000	\$122,000	\$2,092	\$2,521	665
Two bedroom/one bath	\$157,000	\$172,000	\$2,393	\$2,822	930
Meadow Wood Apts. (1991)					700
One bedroom/one bath	\$117,000	\$132,000	\$2,247	\$2,678	739
Two bedroom/1.5 bath	\$185,000	\$200,000	\$2,702	\$3,134	967
Cottages (1985/1991)					
One bedroom/one bath				** ***	00
Birch	\$131,000	\$146,000	\$1,617	\$1,831	86
Two bedroom/one bath					4.00
Pine	\$184,000	\$199,000	\$1,991	\$2,205	1,00
Two bedroom (1.5 bath)			**	#0 000	4.45
Contemporary	\$214,000	\$229,000	\$2,477	\$2,693	1,16
Fraditional III	\$216,000	\$231,000	\$2,477	\$2,693	1,18
Two bedroom (two full baths)					
Oak II	\$221,000	\$236,000	\$2,500	\$2,712	1,17
Villow	\$224,000	\$239,000	\$2,527	\$2,743	1,33
#EXPLORED TO THE PROPERTY OF T	Monthly fee inclu	des all utilities and	Senior TV. Telei	ohone and interne	t not include
Notch Hill Apts. (2008)	monday too moto				
Two bedroom					
Model - 2Ba	\$250,000	\$265,000	\$3,117	\$3,561	1,1
Model - 2Bb	\$255,000	\$270,000	\$3,117	\$3,561	1,1
Model - 2Bc	\$265,000	\$280,000	\$3,117	\$3,561	1,1
Two bedroom with Den					
Model - 2BDa	\$310,000	\$325,000	\$3,244	\$3,690	1,4
Model - 2BDb	\$315, 0 00	\$330,000	\$3,244	\$3,690	1,4
Model - 2BDc	\$315,000	\$330,000	\$3,244	\$3,690	1,5
	40.0,000	*****	, ,		
<u>Three bedroom</u> Model - 3B	\$325,000	\$340,000	\$3,371	\$3,816	1,5
NCU (0005/0000)	,				
Villas (2005/2006)		S(#))			
Two bedroom				40.040	4.5
Apple	\$305,000	\$320,000	\$2,957	\$3,212	1,5
Apple with walkout basement	\$320,000	\$335,000	\$2,957	\$3,212	1,5
Peach	\$315,000	\$330,000	\$3,021	\$3,276	1,6
Peach with walkout basement	\$330,000	\$345,000	\$3,021	\$3,276	1,6
Two bedroom with den					
ear	\$345,000	\$360,000	\$3,244	\$3,498	1,7
Pear with walkout basement	\$360,000	\$375,000	\$3,244	\$3,498	1,7
Cherry	\$355,000	\$370,000	\$3,307	\$3,561	1,7
		·	\$3,307 \$3,307	\$3,561	1,7
Cherry with walkout basement *Sunroom additional \$25,000	\$370,000	\$385,000	φ3,3U <i>1</i>		
*Finished basement-prices vary on	model selected			Prices are sub	ject to chan

Masonicare at Ashlar Village

Assisted Living Schedule of Fees

Apartment Type	Sq. Ft.	Base Rent	With Level 1 Care
Typical Studio	325	\$3,752	\$4,539
Deluxe Studio	351	\$3,924	\$4,711
1-Bedroom	460 -596	\$5,221	\$6,008
1-Bedroom Corner	500	\$5,441	\$6,228
1-Bedroom Deluxe	627-650	\$5,849	\$6,636
2-Bedroom	660	\$6,414	\$7,201
2-Bedroom Deluxe	800	\$6,711	\$7,498
2 nd person		\$824	\$1,581

Personal Care Plan Options

Levels of care for each resident are determined prior to residency through a medical evaluation meeting with the assisted living nursing supervisor. Residents are re-evaluated every 120-days.

Level 1: Level 2: Level 3:	\$787* \$1,574 \$2,361	Up to 3.5 hours/week: Up to 7 hours/week: Up to 10.5 hours/week:	average of 30 minutes/day average of 60 minutes/day average of 90 minutes/day average of 120 minutes/day
Level 4:	\$3,148	Up to 14 hours/week:	average of 120 minutes/day

^{*} Each increased level of care is an additional \$787.

For couples: Add the second person monthly fee of \$853 and \$787 for each level of care the second person requires.

Example: A one bedroom with first person receiving Level I care and second person receiving Level I care: 6,008.00 + \$1,640 = \$7,648.00.

Masonicare at Ashlar Village

Core Services Included In the Monthly Fee:

- Three nutritionally balanced meals & snacks each day
- Utilities (excluding phone, cable and internet)
- Weekly housekeeping service
- Weekly linen and towel service
- Transportation to doctor appointments within a 15-mile radius

75 This 18 18 18 18

- Socially stimulating recreational/therapeutic activities
- Licensed certified nursing assistants
- 24/7 nurse on call
- State of the Art 24-hour emergency safety system
- 24-hour security on campus
- Routine care assessments and planning
- Secure environment

Personal Care Services Included In the Monthly Fee:

- Bathing
- Dressing Assistance
- Escorting & Cueing
- Grooming & Hygiene
- Medication Management (refills, pre-pour and reminders)
- Personal Laundry
- Safety Checks
- Toileting Assistance

${\cal H}_{ m earth}$ Schedule of Fees:

Apartment Type	Square feet	Monthly Fee
Studio	351	\$6,900
1-Bedroom	430	\$8,369

	1 PERSON	2 PERSON
PHASE I (PIONEERS-MOVE IN PRIOR	TO 10/1/88)	
APARTMENTS 1 Bedroom 2 Bedroom	\$1,263.00 \$1,400.00	\$1,686.00 \$1,830.00
COTTAGES 1 Bedroom 2 Bedroom Exp.	\$1,039.00 \$1,155.00 \$1,172.00	\$1,120.00 \$1,228.00 \$1,245.00

	1 PERSON	2 PERSON
X.		
PHASE I (NON- PIONEERS)		
APARTMENTS		
1 Bedroom	\$1,891.00	\$2,402.00
2 Bedroom	\$2,020.00	\$2,541.00
22		
COTTAGES		
1 Bedroom	\$1,666.00	\$1,863.00
2 Bedroom	\$1,771.00	\$1,975.00
2 Bedroom Exp.	\$1,787.00	\$1,993.00
2 Bedroom Exp. W/2 Bathrooms	\$1,859.00	\$2,063.00

	1 PERSON	<u>2 PERSON</u>
PHASE II (NON- PIONEERS)		
APARTMENTS 1 Bedroom Larger-1 Bedroom	\$2,182.00 \$2,504.00	\$2,623.00 \$2,415.00
2 Bedroom Larger-2 Bedroom 3 Bedroom	\$2,504.00 \$2,623.00 \$2,946.00 \$3,385.00	\$3,064.00 \$3,385.00
COTTAGES	\$3,383.00	\$3,822.00
Traditional Traditional Exp. Contemporary	\$2,235.00 \$2,465.00 \$2,465.00	\$2,431.00 \$2,675.00 \$2,675.00

(April 1, 2001 Price Structure)

	1 PERSON	2 PERSON
PHASE I (NON- PIONEERS)		
APARTMENTS 1 Bedroom 2 Bedroom	\$1,881.00 \$2,020.00	\$2,297.00 \$2,437.00
COTTAGES 1 Bedroom (Maple) 1 Bedroom (Birch) 2 Bedroom (Dogwood) 2 Bedroom (Pine) 2 Bedroom (Oak)	\$1,431.00 \$1,570.00 \$1,792.00 \$1,933.00 \$2,105.00	\$1,640.00 \$1,779.00 \$2,042.00 \$2,141.00 \$2,314.00
2 Bedroom (Willow)	\$2,453.00	\$2,662.00

(April 1, 2001 Price Structure)

id.	1 PERSON	2 PERSON
PHASE II		
(NON- PIONEERS)		
APARTMENTS		
1 Bedroom	\$2,182.00	\$2,597.00
2 Bedroom	\$2,623.00	\$3,041.00
<u>COTTAGES</u>		
Traditional	\$2,168.00	\$2,377.00
Contemporary	\$2,405.00	\$2,615.00

(February 19, 2003 Price Structure)

	1 PERSON	2 PERSON
COTTAGES		
One Bedroom (One Bath)		
Apple Birch	\$1,431.00 \$1,570.00	\$1,640.00 \$1,779.00
Two Bedroom (One Bath)		
Pine	\$1,933.00	\$2,141.00
Two Bedroom (One and One-Half	Bath)	
Oak Traditional Traditional II Traditional III Contemporary	\$2,105.00 \$2,168.00 \$2,168.00 \$2,405.00 \$2,405.00	\$2,314.00 \$2,377.00 \$2,377.00 \$2,615.00 \$2,615.00
Two Bedroom (Two Full Baths)		
*Oak II Willow	\$2,427.00 \$2,453.00	\$2,632.00 \$2,662.00

^{*}New Units effective 4/1/04

(February 19, 2003 Price Structure)

	1 PERSON	2 PERSON
APARTMENTS	*	
Bridgehouse		
1 Bedroom 2 Bedroom	\$1,881.00 \$2,020.00	\$2,297.00 \$2,437.00
Knoll		
1 Bedroom 2 Bedroom	\$2,031.00 \$2,323.00	\$2,447.00 \$2,739.00
Meadow Wood		
1 Bedroom 2 Bedroom	\$2,182.00 \$2,623.00	\$2,597.00 \$3,051.00

(4/1/04)

	1 PERSON	<u>2 PERSON</u>
COTTAGES		
One Bedroom (One Bath)		
Beech	\$1,431.00	\$1,640.00
Birch	\$1,570.00	\$1,779.00
Two Bedroom (One Bath)		
Pine	\$1,933.00	\$2,141.00
Two Bedroom (One and One-Half	Bath)	
Two Bedroom (One and One-Half Oak	*Bath) \$2,105.00	\$2,314.00
<u> </u>		\$2,314.00 \$2,377.00
Oak	\$2,105.00	,
Oak Traditional	\$2,105.00 \$2,168.00	\$2,377.00
Oak Traditional Traditional II	\$2,105.00 \$2,168.00 \$2,168.00	\$2,377.00 \$2,377.00
Oak Traditional Traditional II Traditional III	\$2,105.00 \$2,168.00 \$2,168.00 \$2,405.00	\$2,377.00 \$2,377.00 \$2,615.00
Oak Traditional Traditional II Traditional III Contemporary	\$2,105.00 \$2,168.00 \$2,168.00 \$2,405.00	\$2,377.00 \$2,377.00 \$2,615.00

(4/1/04)

<u>APARTMENTS</u>	1 PERSON	2 PERSON
<u>Bridgehouse</u>		
1 Bedroom 2 Bedroom	\$1,881.00 \$2,020.00	\$2,297.00 \$2,437.00
Knoll		
1 Bedroom 2 Bedroom	\$2,031.00 \$2,323.00	\$2,447.00 \$2,739.00
Meadow Wood		
1 Bedroom 2 Bedroom	\$2,182.00 \$2,623.00	\$2,597.00 \$3,041.00

(1/17/06 Price Structure)

COTTAGES	1 PERSON	2 PERSON
One Bedroom/One Bath Beech Birch	\$1,453.00 \$1,570.00	\$1,640.00 \$1,778.00
Two Bedroom/One Bath Pine	\$1,933.00	\$2,141.00
Two Bedroom (1.5 Bath) Oak Traditional Traditional II Traditional III Contemporary	\$2,105.00 \$2,168.00 \$2,168.00 \$2,405.00 \$2,405.00	\$2,314.00 \$2,377.00 \$2,377.00 \$2,615.00 \$2,615.00
Two Bedroom (two full baths) Oak II Willow	\$2,427.00 \$2,453.00	\$2,633.00 \$2,663.00

Revised Beech – to $1,370 \times .3\%$ Increase = 1,411.00

VILLAS	1 PERSON	2 PERSON
Two Bedroom		
Apple	\$2,857.00	\$3,103.00
Apple with walkout basement	\$2,857.00	\$3,103.00
Peach	\$2,919.00	\$3,165.00
Peach with walkout basement	\$2,919.00	\$3,165.00
Two Bedroom with Den		
Pear	\$3,134.00	\$3,380.00
Pear with walkout basement	\$3,134.00	\$3,380.00
Cherry	\$3,195.00	\$3,441.00
Cherry with walkout basement	\$3,195.00	\$3,441.00

	1 PERSON	2 PERSON
<u>APARTMENTS</u>		
Bridgehouse/Knoll		
One Bedroom/One Bath	\$2,031.00	\$2,448.00
Two Bedroom/One Bath	\$2,323.00	\$2,740.00
Meadow Wood		
One Bedroom/One Bath	\$2,182.00	\$2,600.00
Two Bedroom/1.5 Bath	\$2,623.00	\$3,043.00
Large Two Bedroom/1.5 Bath	\$2,965.00	\$3,385.00
Three Bedroom/1.5 Bath	\$3,403.00	\$3,822.00

	1 PERSON	2 PERSON
NOTCH HILL		
Two Bedroom		
Model – 2 Ba	\$3,012.00	\$3,441.00
Model - 2 Bb	\$3,012.00	\$3,441.00
Model – 2 Bc	\$3,012.00	\$3,441.00
Two Bedroom with Den		
Model – 2Bda	\$3,134.00	\$3,565.00
Model – 2Bdb	\$3,134.00	\$3,565.00
Model – 2 Bdc	\$3,134.00	\$3,565.00
Three Bedroom		
Model – 3B	\$3,257.00	\$3,687.00

	1 PERSON	<u>2 PERSON</u>
PHASE I (PIONEERS-MOVE IN PRICE	PR TO 10/1/88)	
APARTMENTS 1 Bedroom 2 Bedroom	\$1,301.00 \$1,442.00	\$1,737.00 \$1,885.00
COTTAGES 1 Bedroom 2 Bedroom	\$1,070.00 \$1,190.00	\$1,154.00 \$1,265.00
2 Bedroom Exp.	\$1,207.00	\$1,282.00

	1 PERSON	<u>2 PERSON</u>
PHASE I (NON- PIONEERS)		
APARTMENTS 1 Bedroom 2 Bedroom	\$1,948.00 \$2,081.00	\$2,474.00 \$2,617.00
COTTAGES 1 Bedroom 2 Bedroom Exp. 2 Bedroom Exp. 2 Bedroom Exp. W/2 Bathrooms	\$1,716.00 \$1,824.00 \$1,841.00 \$1,915.00	\$1,919.00 \$2,034.00 \$2,053.00 \$2,125.00

TO:

ASHLAR VILLAGE RESIDENTS

FROM:

Jon-Paul Venoit

President

DATE:

August 30, 2011

SUBJECT:

Fiscal Year 2012

The charges listed below are <u>effective October 1, 2011</u>, for the following Ashlar Village services.

	SERVICE	Effective 10/1/2011	
I.	FOOD SERVICE		
	Guest Meal	\$14.75	
	Villa/Cottage Resident Meal	\$13.75	
	Holiday Guest Meals	\$18.00	
	Beverages:		
	Mixed Drink	\$ 4.75	
	Wine/Beer	\$ 3.75	
	Soda/Juice	\$ 1.25	
	Villa/Cottage Resident Meal Coupons:		
	20 Meal Package	\$250.00 (\$12.50/Meal)	
	30 Meal Package	\$360.00 (\$12.00/Meal)	
	Meal Delivery:		
	Apartment:	\$6.25	
	Villa/Cottage:	\$7.25	
	Assistance to and from Dining Room	n: \$7.00	
II.	HOUSEKEEPING		
	Additional Housekeeping	\$21.00/Hr. (\$5.25/Quarter Hour)	
	Rollaway Bed	\$14.00/Per Night	
	Guest Apartment	\$80.00/Night	
III.	MAINTENANCE		
	Maintenance Mechanic or Painter	\$34.00/Hr. (\$8.50/Quarter Hour) \$750.00/Year (Annual Rental)	
	Apartment Carport Rental		
		\$ 74.00/Month (Seasonal Rental)	
	Unit Key Charge: (Pond	\$4.00	
	Ridge/Cottage Storage Room)		
	Mail Box Key Charge	\$2.25	
	Key Card Charge	\$2.25	
	Senior TV	\$35.00/Month	
	Internet Access	\$21.00/Month	
	Cordmate	\$300.00	

IV. MEAL CREDIT

A meal credit is available for apartment residents who will be away for fifteen (15) or more consecutive days, provided they have given the Administration Office written notice of their absence by using the meal credit form. The credit will be \$4.85 per person per day. If you have any questions regarding any of these changes, please feel free to contact Administration at 679-6403 or 679-6000.

ASHLAR VILLAGE/POND RIDGE HAIR/BARBER SALON

Service	Effective 10/1/11
Hair Cut-Female	\$19.75
Hair Cut-Male	\$16.00
Shampoo & Set or Blow Dry	\$20.75 and Up
Permanent	\$76.00+And Up
Color Rinse	\$ 3.50
Shampoo Only	\$ 7.75
Trim Neck	\$ 6.25
Manicure-File Only	\$ 8.75
Manicure	\$16.50
Coloring	\$27.75 and Up
Comb Out	\$ 8.75
Conditioners	\$ 2.25+
Waxing Lip (Upper)	\$ 7.00+
Waxing Eyebrows	\$10.75+
Eyebrow Arch	\$ 8.25+
Beard Trim	\$ 5.25+
Polish Change	\$ 7.50
Men's Shampoo and	\$23.50
Hair Cut Combo	

	1 PERSON	2 PERSON
PHASE I (PIONEERS-MOVE IN PRIOR T	O 10/1/88)	
APARTMENTS 1 Bedroom 2 Bedroom	\$1,263.00 \$1,400.00	\$1,686.00 \$1,830.00
COTTAGES 1 Bedroom 2 Bedroom 2 Bedroom Exp.	\$1,039.00 \$1,155.00 \$1,172.00	\$1,120.00 \$1,228.00 \$1,245.00

	<u>1 PERSON</u>	2 PERSON
PHASE I (NON- PIONEERS)		
APARTMENTS 1 Bedroom 2 Bedroom	\$1,891.00 \$2,020.00	\$2,402.00 \$2,541.00
COTTAGES 1 Bedroom 2 Bedroom Exp. 2 Bedroom Exp. 2 Bedroom Exp. W/2 Bathrooms	\$1,666.00 \$1,771.00 \$1,787.00 \$1,859.00	\$1,863.00 \$1,975.00 \$1,993.00 \$2,063.00

	1 PERSON	2 PERSON
PHASE II (NON- PIONEERS)		
,		
<u>APARTMENTS</u>		
1 Bedroom	\$2,182.00	\$2,623.00
Larger-1 Bedroom	\$2,504.00	\$2,415.00
2 Bedroom	\$2,623.00	\$3,064.00
Larger-2 Bedroom	\$2,946.00	\$3,385.00
3 Bedroom	\$3,385.00	\$3,822.00
COTTAGES		
Traditional	\$2,235.00	\$2,431.00
Traditional Exp.	\$2,465.00	\$2,675.00
Contemporary	\$2,465.00	\$2,675.00

(April 1, 2001 Price Structure)

	1 PERSON	2 PERSON
PHASE I (NON- PIONEERS)		
APARTMENTS 1 Bedroom 2 Bedroom	\$1,881.00 \$2,020.00	\$2,297.00 \$2,437.00
COTTAGES 1 Padroom (Monto)	01.431.00	#1 < 40.00
1 Bedroom (Maple) 1 Bedroom (Birch)	\$1,431.00 \$1,570.00	\$1,640.00 \$1,779.00
2 Bedroom (Dogwood) 2 Bedroom (Pine)	\$1,792.00 \$1,933.00	\$2,042.00 \$2,141.00
2 Bedroom (Oak) 2 Bedroom (Willow)	\$2,105.00 \$2,453.00	\$2,314.00 \$2,662.00

(April 1, 2001 Price Structure)

	<u> 1 PERSON</u>	2 PERSON
PHASE II (NON- PIONEERS)		
APARTMENTS 1 Bedroom 2 Bedroom	\$2,182.00 \$2,623.00	\$2,597.00 \$3,041.00
COTTAGES Traditional Contemporary	\$2,168.00 \$2,405.00	\$2,377.00 \$2,615.00

(February 19, 2003 Price Structure)

	1 PERSON	2 PERSON
COTTAGES		
One Bedroom (One Bath)		
Apple Birch	\$1,431.00 \$1,570.00	\$1,640.00 \$1,779.00
Two Bedroom (One Bath)		
Pine	\$1,933.00	\$2,141.00
Two Bedroom (One and One-Half	Bath)	4.
Oak Traditional Traditional II Traditional III Contemporary	\$2,105.00 \$2,168.00 \$2,168.00 \$2,405.00 \$2,405.00	\$2,314.00 \$2,377.00 \$2,377.00 \$2,615.00 \$2,615.00
Two Bedroom (Two Full Baths)		
*Oak II Willow	\$2,427.00 \$2,453.00	\$2,632.00 \$2,662.00

^{*}New Units effective 4/1/04

(February 19, 2003 Price Structure)

<u>APARTMENTS</u>	I PERSON	2 PERSON
Bridgehouse		
1 Bedroom 2 Bedroom	\$1,881.00 \$2,020.00	\$2,297.00 \$2,437.00
Knoll		
1 Bedroom 2 Bedroom	\$2,031.00 \$2,323.00	\$2,447.00 \$2,739.00
Meadow Wood		
1 Bedroom 2 Bedroom	\$2,182.00 \$2,623.00	\$2,597.00 \$3,051.00

(4/1/04)

	1 PERSON	2 PERSON
COTTAGES		
One Bedroom (One Bath)		
Beech Birch	\$1,431.00 \$1,570.00	\$1,640.00 \$1,779.00
Two Bedroom (One Bath)		
Pine	\$1,933.00	\$2,141.00
Two Bedroom (One and One-Half	Bath)	
Oak Traditional Traditional II Traditional III Contemporary	\$2,105.00 \$2,168.00 \$2,168.00 \$2,405.00 \$2,405.00	\$2,314.00 \$2,377.00 \$2,377.00 \$2,615.00 \$2,615.00
Two Bedroom (Two Full Baths)		
Oak II Willow	\$2,427.00 \$2,453.00	\$2,632.00 \$2,662.00

(4/1/04)

<u>APARTMENTS</u>	1 PERSON	2 PERSON
Bridgehouse		
1 Bedroom 2 Bedroom	\$1,881.00 \$2,020.00	\$2,297.00 \$2,437.00
Knoll		
1 Bedroom 2 Bedroom	\$2,031.00 \$2,323.00	\$2,447.00 \$2,739.00
Meadow Wood		
1 Bedroom 2 Bedroom	\$2,182.00 \$2,623.00	\$2,597.00 \$3,041.00

(1/17/06 Price Structure)

COTTAGES	1 PERSON	<u>2 PERSON</u>
One Bedroom/One Bath Beech Birch	\$1,453.00 \$1,570.00	\$1,640.00 \$1,778.00
Two Bedroom/One Bath Pine	\$1,933.00	\$2,141.00
Two Bedroom (1.5 Bath) Oak Traditional Traditional II Traditional III Contemporary	\$2,105.00 \$2,168.00 \$2,168.00 \$2,405.00 \$2,405.00	\$2,314.00 \$2,377.00 \$2,377.00 \$2,615.00 \$2,615.00
Two Bedroom (two full baths) Oak II Willow	\$2,427.00 \$2,453.00	\$2,633.00 \$2,663.00

Revised Beech – to $1,370 \times .3\%$ Increase = 1,411.00

(1/17/06 Price Structure)

NAME I A C	1 PERSON	2 PERSON
VILLAS		
Two Bedroom		
Apple	\$2,857.00	\$3,103.00
Apple with walkout basement	\$2,857.00	\$3,103.00
Peach	\$2,919.00	\$3,165.00
Peach with walkout basement	\$2,919.00	\$3,165.00
Two Bedroom with Den		
Pear	\$3,134.00	\$3,380.00
Pear with walkout basement	\$3,134.00	\$3,380.00
Cherry	\$3,195.00	\$3,441.00
Cherry with walkout basement	\$3,195.00	\$3,441.00

(1/17/06 Price Structure)

<u>APARTMENTS</u>	1 PERSON	2 PERSON
Bridgehouse/Knoll		
One Bedroom/One Bath Two Bedroom/One Bath	\$2,031.00 \$2,323.00	\$2,448.00 \$2,740.00
Meadow Wood		
One Bedroom/One Bath	\$2,182.00	\$2,600.00
Two Bedroom/1.5 Bath	\$2,623.00	\$3,043.00
Large Two Bedroom/1.5 Bath	\$2,965.00	\$3,385.00
Three Bedroom/1.5 Bath	\$3,403.00	\$3,822.00

(1/17/06 Price Structure)

	1 PERSON	2 PERSON
NOTCH HILL		
Two Bedroom		
Model – 2 Ba	\$3,012.00	\$3,441.00
Model - 2 Bb	\$3,012.00	\$3,441.00
Model – 2 Bc	\$3,012.00	\$3,441.00
Two Bedroom with Den		
Model – 2Bda	\$3,134.00	\$3,565.00
Model – 2Bdb	\$3,134.00	\$3,565.00
Model – 2 Bdc	\$3,134.00	\$3,565.00
Three Bedroom		
Model - 3B	\$3,257.00	\$3,687.00